



THE UNIVERSITY OF  
**AUCKLAND**  
Te Whare Wānanga o Tāmaki Makaurau  
NEW ZEALAND

# Business School

## Undergraduate Prospectus 2018

For international students



ACHIEVE THE  
**AMAZING**



# Welcome to the University of Auckland Business School

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Does our vision for educational excellence match your study aspirations?



To prepare you for a successful and fulfilling career, the University of Auckland Business School offers a choice of academically stimulating and business-relevant undergraduate degree programmes.

I warmly invite you to examine this prospectus for an in-depth understanding of these exciting programmes and our world-class people.

You will study alongside academics who are internationally renowned and who understand the business world in which you will work.

With our exciting suite of extra-curricular activities, studying at the Business School will help you to develop individual and organisational capabilities to compete on a global stage.

Take this opportunity to challenge yourself intellectually and to arm yourself with the knowledge, skills and capabilities necessary to lay the foundations for a truly rewarding career.

We look forward to assisting you in choosing the degree or conjoint degree programme that will best launch your future career.

I am sure your experience at the Business School will be a rich one, intellectually and socially, and that it will prepare you for an outstanding global career.

PROFESSOR JAYNE GODFREY  
Dean, Business School  
The University of Auckland





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# Living in Auckland, New Zealand

Auckland, New Zealand’s largest city and the country’s commercial hub, has a population of approximately 1.5 million people.

## Location

Auckland is rated the third most liveable city in the world on the global Mercer’s Quality of Living Survey (2017), evaluated on factors such as personal safety, environment, education, transportation and health. Auckland is located near the top of the North Island and has mild winters and warm summers.

The city sits between two harbours and is often referred to as the “City of Sails” due to Aucklanders’ love of water sports and the sea.

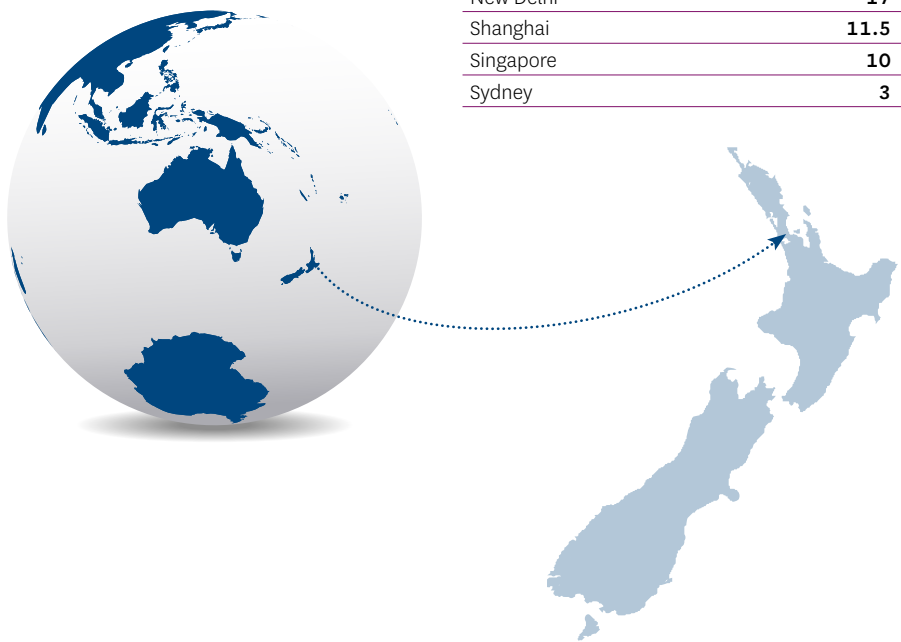
Its unique geographic position means you can live in a large city with great cafés, restaurants and bars, excellent theatres, galleries and museums and terrific shopping and still be close to stunning beaches and nature walks.

## Average temperature range

Summer (December to March)	15 - 24°C
Winter (June to August)	8 - 15°C

## From Flight time to Auckland (hours)

Bangkok	12
Hong Kong	11
Jakarta	11
Los Angeles	13
New Delhi	17
Shanghai	11.5
Singapore	10
Sydney	3



# Why study with us?

The University of Auckland Business School is committed to delivering quality teaching and research in topics that are forward-focused and relevant to the commercial world today.

## Competitive admission

We have the highest entry requirements for Business and Economics in New Zealand, which means you will be studying with some of the best.

## A choice of programmes

Our undergraduate, postgraduate and executive programmes are designed to meet your needs at different stages in your career.

## Flexibility – double majors

A double major, combining two specialist fields of study, will enhance your career prospects.

## Breadth – conjoint degrees

You can combine specialist fields across two faculties, eg. Business with Science or Business with Law.

## Modern facilities

Modern teaching technology and computing facilities will prepare you for the rapid rate of change in today's business world.

## Teaching and research

You benefit from interaction with academic staff with prestigious qualifications from around the world.

## Outstanding careers services

The University won Best Careers Service at the New Zealand Association of Graduate Employers (NZGE) Industry Awards 2016, along with the University of Canterbury. This award acknowledges the combined efforts of the University's Career Development and Employability Services (CDES), the Business School ASB Careers Centre, Engineering, and Disability Services.

## Strong employment outcomes

More than eight out of ten graduates looking for work enter full-time employment within a year of graduating (The University of Auckland Business School Graduate Employment Destination Survey 2013).

## Student development

We offer you exciting and challenging opportunities for personal development through a host of extracurricular activities and clubs.

## Innovative environment

The University is ranked the most innovative university in New Zealand and Australia in the Reuters Top 75: Asia's Most Innovative Universities 2016 rankings.

## International recognition

The three leading international accreditations held by the Business School are your assurance of the highest academic standards and offer global credibility and recognition.



### AACSB International

AACSB International is the largest global community of business schools and corporations dedicated to enhancing management education. It represents the highest standard of achievement for business schools worldwide.



### EQUIS

EQUIS is the leading international system of quality assessment, improvement and accreditation of higher education institutions in management and business administration.



### AMBA

AMBA is an international brand recognised as the quality mark for the MBA and its awarding institution.

## Beta Gamma Sigma

The highest achieving students in our Business School programmes are invited to join our chapter of Beta Gamma Sigma – a prestigious Honours Society.

This is an opportunity that we are able to offer you as an AACSB accredited business school.



# What can you study?

Our range of outstanding business degree programmes and courses will prepare you for a successful and fulfilling career.

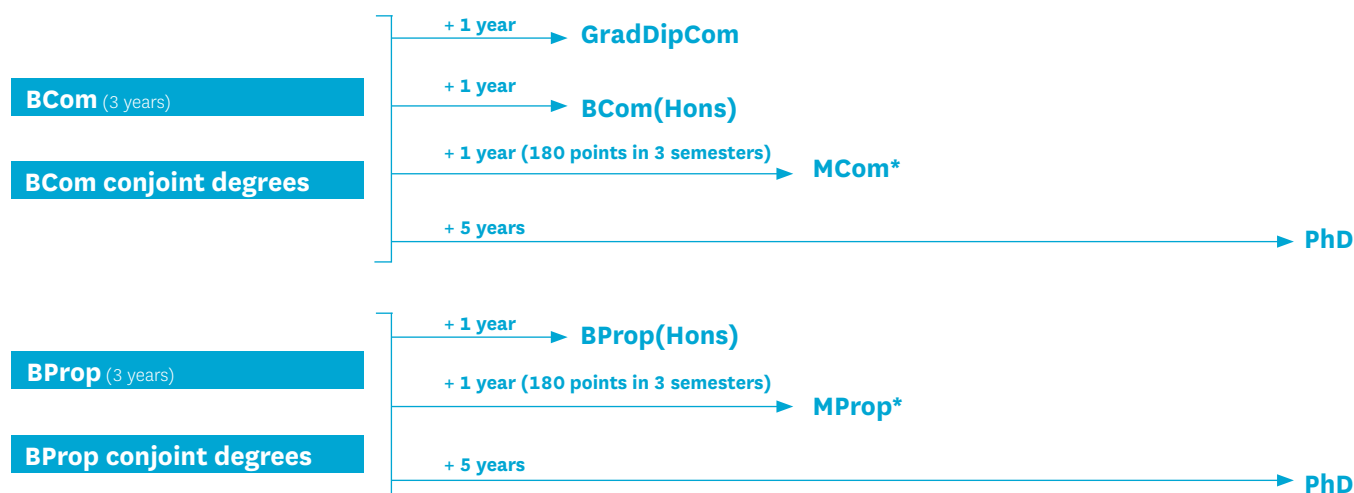
Undergraduate programmes		
Bachelor of Commerce (BCom) (3 years full-time study)	Bachelor of Property (BProp) (3 years full-time study)	Conjoint degrees (4+ years full-time study)
<ul style="list-style-type: none"> <li>A broad-based flexible business degree, which will prepare you for a variety of employment opportunities in business</li> <li>A choice of 12 different business majors providing a wide choice of double major combinations</li> <li>A first year of core courses that provide you with a strong foundation of knowledge and skills for later specialisation</li> <li>A choice of advanced courses enabling specialisation and interdisciplinary combinations</li> <li>Pathways for recognition as a Chartered Accountant (CA) or a Chartered Financial Analyst (CFA) For more information about professional accountancy and finance, see <a href="http://www.business.auckland.ac.nz/ca-cfa">www.business.auckland.ac.nz/ca-cfa</a></li> </ul>	<ul style="list-style-type: none"> <li>A specialist degree, which will provide you with the background and skills to enter any branch of the property profession in New Zealand or internationally</li> <li>A first-year programme that incorporates a core of business courses and an introductory course in property</li> <li>Highly specialised second and third years that concentrate on the various dimensions of the property industry</li> <li>An innovative buddy programme that matches students with professional mentors</li> <li>A degree programme that is accredited by PINZ, Valuers Registration Board, REINZ and RICS (UK)</li> </ul>	<ul style="list-style-type: none"> <li>A conjoint programme often requires just one extra course to be taken each year (compared to a normal full-time load). The shorter timeframe to complete two degrees as a conjoint is due to a reduced points requirement per degree as some elective courses are not required. (See diagram below.)</li> <li>An opportunity to combine specialisations from two different faculties and gain greater breadth of knowledge and skills</li> <li>Admission based on a higher entry standard with students required to maintain a strong grade average to remain in the programme</li> <li>A strong base for an exciting range of career options</li> <li>Please contact the Business Student Centre to plan your degree</li> </ul> <div> <div> <b>BCom conjoint degrees</b>  BA/BCom (4 years)  BCom/BHSc (4 years)  BCom/BMus (4 years)  BCom/BProp (4 years)  BCom/BSc (4 years)  BCom/BE(Hons) (5 years)  BCom/LLB (5 years)  BCom/LLB(Hons) (5 years) </div> <div> <b>BProp conjoint degrees</b>  BCom/BProp (4 years)  BProp/BSc (4 years)  BProp/LLB (5 years)  BProp/LLB(Hons) (5 years)  BE(Hons)/BProp (5 years) </div> </div>

## Further study options

There is a range of excellent opportunities for you to progress to postgraduate study and research. Depending on your undergraduate major(s) and final grades, you might apply to continue your study in an honours, masters, or graduate diploma programme. The pathways are indicated in the diagram below.

Professional degree options include the Master of Management, Master of International Business, Master of Professional Accounting, Master of Marketing, Master of Māori and Indigenous Business, MBA and Master of Commercialisation and Entrepreneurship.

For further information refer to the Business School website [www.business.auckland.ac.nz](http://www.business.auckland.ac.nz)



\* Can be completed in one year following a BCom(Hons) or BProp(Hons)

# What's it like studying at the Business School?

Beginning your studies at university is both a challenging and exciting experience. The environment provides many different opportunities to learn.

## Lectures and tutorials

At first-year level, you will attend lectures or listen to a web-cast and then participate in a range of other types of activities, including workshops, small group tutorials, supervised and unsupervised computer labs and online revision exercises and quizzes. In addition, you will be able to access further help and advice on either an individual or small-group basis through clinics or tutor office hours.

## Exams and assessment

For most courses there are final examinations which are held at the end of each semester. However, an important component of most final grades is internally assessed work. The types of assessment vary from case studies, essays, seminars and presentations, to group projects, lab exercises and class tests. You are also expected to spend time completing set readings as well as preparing case study and tutorial material for discussion in class.

## Practical experience

Our programmes provide many opportunities for you to develop sound written and oral business communication skills. These will aid you in developing your skills in teamwork and project management. In addition, reality-based cases and supervised project work provide you with valuable practical experiences.

## What is a normal course load?

In the Business School the majority of courses are worth 15 points. A normal full-time course load comprises 120 points (8 courses of 15 points each) per year. We recommend that students study 60 points (4 courses of 15 points each) in their first semester at University. The maximum load per semester is 80 points. A minimum of 100 points per year is required to satisfy the definition of a minimum full-time course load.

## How do I plan my timetable?

The timetable details for all courses are available through the University's online enrolment system prior to the start of each academic year.

## What workload can I expect?

The average student should expect to put in at least 10 hours per week per course. If a course meets for four hours of lectures and tutorials then the typical student should expect to put in a further six intensive hours on average each week to read, to study for tests, and to prepare assignments.

The University's Student Learning Services provides students with useful support and advice on how to "study smarter not harder".





# What skills will you gain to launch your career in business?

As a graduate you will need a set of transferable skills to ensure your success. The skills and knowledge you gain from your Business degree will give you an excellent foundation for many careers.

## Skills that employers value

Employer surveys in the past decade have shown a preference for recruiting graduates with expertise in more than one area of business, such as information management skills and strong communication competencies.

### Critical and creative thinking

During your studies you will have the opportunity to develop critical thinking skills and an enquiring mind. You will:

- Analyse problems and evaluate solutions
- Use your judgement and make decisions
- Engage in reflective and creative thinking

### Research and analysis

You will be taught to recognise when information is needed and learn to locate, evaluate and use this information effectively through the use of:

- Analytical and search skills
- Business models and frameworks
- Data analysis
- Information technologies

### Communication skills

You will have the opportunity to:

- Develop sound oral and written communication skills, including the ability to make professional presentations
- Develop coherent and justified arguments
- Strengthen interpersonal communication skills, including the ability to work in teams
- Learn to effectively consult and negotiate



### Personal development

You will possess an understanding of values and attitudes consistent with your role as a citizen and member of your professional community. You will have the opportunity to:

- Identify and deal with ethical issues
- Interact effectively with and show sensitivity towards others
- Understand the responsibilities of global citizenship including sustainability
- Exercise leadership in local, national, global and professional communities
- Adapt to uncertainty, complexity and ambiguity

## Business School ASB Careers Centre

The Business School ASB Careers Centre has a clear focus on supporting student development. It offers a range of services to assist you with career planning, delivered through a programme of skills workshops, employer interactions and individual support.

The Careers Centre will help you develop your employability to secure a successful and rewarding career when you graduate. You can also visit the University's Career Development and Employability Services for further support and opportunities.

## Academic English Language Requirement (AELR)

The University has an Academic English Language Requirement (AELR) for all its undergraduate programmes. The AELR aims to ensure you have sufficient competence in academic English to support your study at University. You must meet the AELR if you are admitted to an undergraduate programme and you are a domestic student, an international student applying on the basis of a New Zealand secondary school qualification, or an international student applying on the basis of results at another New Zealand tertiary institution.

### When should I enrol in the AELR course?

If required, we recommend you enrol in your chosen AELR course in your first semester alongside BUSINESS 101, and a maximum of two other core courses in your first semester of study.

For further information, see [www.auckland.ac.nz/aelr](http://www.auckland.ac.nz/aelr)

## BCom degree

By completing the BCom degree, you will acquire a knowledge and understanding of specialist fields based on your selected major(s), enhancing your critical thinking and analytical skills.

## BProp degree

The BProp degree provides you with applied business skills in property valuation, management, marketing, finance and investment, and specialist knowledge in property processes.



## Vyshi Hariharan

completed a Bachelor of Commerce. She works as a Tax Consultant at Deloitte.

*When Vyshi Hariharan graduated from the Business School, she was well prepared to start working as a Tax Consultant at Deloitte.*

*“University gives you so many relevant skills – you learn how to research, how to improve your oral and written communication, and how to collaborate with others in a team environment. You also learn and develop a working style that is best suited for you.*

*“The Business School has incredible facilities and great lecturers, and there are also so many great student clubs that allow you to pursue interests beyond academia.”*

*Vyshi was involved in the Auckland Microfinance Initiative, which gives students practical experience in microfinance through involvement in real-life projects, collaborating with external organisations that assist people to find sustainable solutions to poverty.*

*She completed a Bachelor of Commerce, majoring in Accounting, Finance and Commercial Law.*

*“The University of Auckland provides many networking opportunities to meet prospective employers and find out more about different career paths. I completed an internship at Deloitte before I started working as a graduate in 2015, which helped to bridge the gap between studying and starting my career.”*

*As a Tax Consultant for Deloitte’s Transaction Services tax team, Vyshi is involved in general corporate tax compliance and consulting work, as well as providing transactional tax due diligence and related tax advisory services. She is working towards becoming a Chartered Accountant.*





# Planning your study

Our undergraduate programmes are flexible, allowing you to select the right programme to meet your interests and career aspirations.

## Bachelor of Commerce

### Quick facts – BCom

**Full-time:** 3 years

**Taught at:** City Campus

**Points per degree:** 360

The BCom is a flexible business degree that will prepare you for a range of careers. You will complete a set of core courses and select a set of advanced courses for one or two majors in specialist fields. As well as including two courses in General Education, you may choose to include up to two electives.

### BCom core

The first-year core programme includes seven core courses that are the building blocks for your degree. It includes an exciting two-course sequence in Business and Enterprise that incorporates topics in management, marketing and supply chain and operations management. These courses will introduce you to the types of choices facing entrepreneurs and managers and expose you to opportunities to develop a range of academic and professional skills.

The remaining core includes introductory courses in accounting, commercial law, business economics and quantitative methods, and these will round out your first-year programme providing a strong base for you to launch into your chosen major or majors.

Once you have completed your core courses you can complete the remainder of your degree in any order as long as you complete your prerequisites and your major and degree requirements.

The majority of students use their first year to explore the different majors on offer and narrow down their choice. You have access to a wide range of advice services to help you in your decision-making.

You are encouraged to plan towards completing a double major, as it enables you to gain greater breadth by combining two sets of courses at advanced level, increasing your career options.

### BCom majors

There are 12 majors to choose from in the BCom:

- Accounting
- Commercial Law
- Economics
- Finance
- Information Management
- Information Systems
- Innovation and Entrepreneurship
- International Business
- Management
- Marketing
- Operations and Supply Chain Management
- Taxation

## Sample BCom degree structure (for double major)

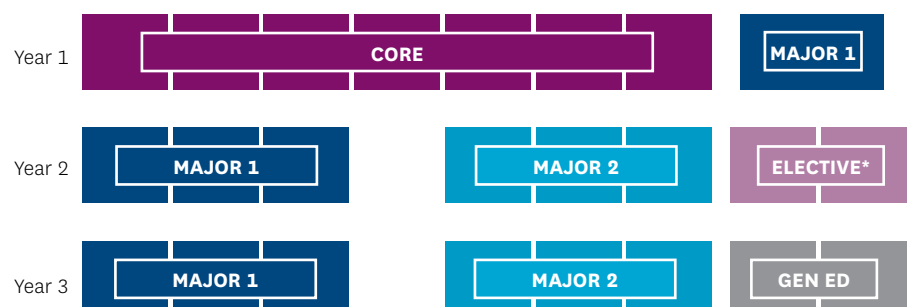
The following is an example of a BCom structured to fit a double major:

**Year one:** 7x Core courses, 1x Major One course

**Year two:** 3x Major One courses, 3x Major Two courses, 2x Elective courses

**Year three:** 3x Major One courses, 3x Major Two courses, 2x General Education courses

For more detailed course requirements, visit [www.bcom.auckland.ac.nz](http://www.bcom.auckland.ac.nz)



\* Courses selected from commerce or any other schedules.

A young man with short brown hair, wearing a blue suit, white shirt, and a red tie with white polka dots, stands on a balcony. He is looking towards the camera with a slight smile. The background shows a cityscape with various buildings and a clear sky. A purple diagonal graphic element is on the left side of the page.

## Dominic O'Keefe

is completing a conjoint Bachelor of Property and Bachelor of Commerce degree majoring in Marketing. He works as a Commercial Property Valuer at Absolute Value.

*Dominic O'Keefe gained valuable work experience by taking advantage of career support services offered at the Business School.*

*A series of workshops and clinics helped him create a polished CV and start applying for roles in the property industry during his second year of University.*

*He also attended the networking opportunities offered by the Department of Property, such as the buddy programme and speed networking event, which helped him build industry contacts.*

*"So many opportunities are put in front of Property students, you really need to make the most of them. It's the best way to meet people and decide which career path to take."*

*Dominic is working part-time at Absolute Value, a commercial property valuation and advisory firm in central Auckland. He is involved in database development, market research, administrative tasks, marketing activities and Auckland CBD and fringe commercial property valuations.*

*"My career kind of chose me – I really enjoyed working in valuation so I've stuck with it. The work has fuelled my interest in my studies, and vice versa."*

*Dominic is due to graduate in 2017, and aims to become a registered valuer with RICS and the Property Institute of New Zealand.*





## Bachelor of Property

### Quick facts – BProp

**Full-time:** 3 years  
**Taught at:** City Campus  
**Points per degree:** 360

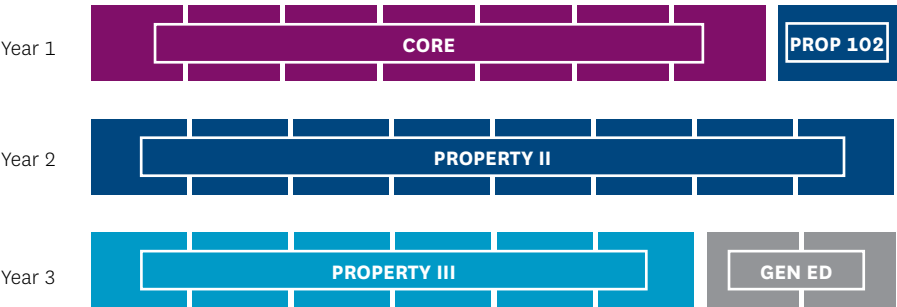
The BProp is a specialist degree designed to equip you with the knowledge and skills required to enter one of the many career paths in the property profession in New Zealand or globally. In the first year you will study a set of core courses in business and an introductory property course. The second and third years comprise more specialised property courses. Two courses in General Education round out the final year of the programme.

Through your studies in the BProp you will develop a range of academic and professional skills that will prepare you to work in the property industry. Courses in the programme will include property-related subjects such as marketing, management, valuation, finance and investment, development and building surveying. You will also have the opportunity to participate in a buddy programme through which you will receive mentoring from senior people in the property industry.

### Sample BProp degree structure

The following example shows the structure of the BProp:

- Year one:** 7x Core courses, 1x Property course  
**Year two:** 8x Property II courses  
**Year three:** 6x Property III courses, 2x General Education courses  
For more detailed course requirements, visit [www.bprop.auckland.ac.nz](http://www.bprop.auckland.ac.nz)



## Freya Dumasia

completed a conjoint Bachelor of Commerce and Bachelor of Arts majoring in Marketing, Management and Media, Film and Television Studies. She is an intern at the creative marketing company FP7 in Dubai.

*Aspirations of a global career led Freya Dumasia to choose a degree that would be internationally recognised.*

*"I wanted a degree that was versatile and would be relevant in any part of the world."*

*Freya completed a conjoint Bachelor of Commerce and Bachelor of Arts and says the subjects complemented each other and provided a well-rounded view of business and the media.*

*"I majored in Marketing because I was interested in learning about the concepts that tied the business world to the consumer world – what their motives were and how each party satisfies the other to create success.*

*"Marketing is a broad world so understanding your strengths within the major is important and helps you decide your career path."*

*Freya says the team-based learning in her final year enabled her to put all of her knowledge into practice.*

*"We were working with clients and coming up with solutions for a live project. That experience working in teams was really important as it mimicked the situations we would encounter out in the real world."*

*Freya completed a student exchange at Stony Brook University in New York, and highly recommends the University of Auckland's student exchange programme 360° Auckland Abroad.*

*She is completing an internship in Dubai at the creative marketing company FP7, part of the leading global marketing firm McCann Worldgroup.*

*When her internship is complete, she plans to move to New York to pursue further opportunities in this field.*





## First-year core programme

Our first-year programme is designed to provide maximum flexibility. Students in both the BCom and BProp study a common core of seven Stage I courses and select an eighth course from the schedule for their chosen degree programme. BCom students should plan to study any additional Stage I course needed to keep options open for their preferred major(s).

## Which Economics course should I choose?

ECON 151 is intended for students with no or limited prior study in Economics.

You should enrol in ECON 152 if you have achieved 16 credits in NCEA Level 3 Economics with a Merit average including standard 91399, a Scholarship pass in Economics, a B grade in CIE Economics, or 4 out of 7 in Economics (HL) in IB, or the equivalent.

## What additional courses are required for my majors?

The following majors require the additional Stage I courses listed below. If you need more than one extra course, we suggest you defer one course to your next semester of study. Our advisers can help you with your plan.

**Accounting:** ACCTG 102

**Economics:** ECON 152

**Finance:** ACCTG 102 and MATHS 108 (or 150 or 153)

## General Education

Courses in General Education are a distinctive feature of the University of Auckland's bachelors degrees. The General Education courses available to you will depend on the degree or conjoint combination in which you are enrolled.

[www.auckland.ac.nz/generaleducation](http://www.auckland.ac.nz/generaleducation)

### A typical first-year programme is structured like this:

#### Semester One

BUSINESS 101 – Business and Enterprise 1

ACCTG 101 – Accounting Information

ECON 151 or ECON 152 – Understanding the Global Economy or Principles of Economics

INFOSYS 110 or STATS 108 – Business Systems or Statistics for Commerce

#### Semester Two

BUSINESS 102 – Business and Enterprise 2

COMLAW 101 – Law in a Business Environment

INFOSYS 110 or STATS 108 – Business Systems or Statistics for Commerce

Plus one course chosen from the following:

BCom: ACCTG 102, ECON 152, MATHS 108 (or MATHS 150 or 153) or General Education or Elective

BProp: PROPERTY 102

## Conjoint degrees

Both the BCom and BProp can be taken as part of a conjoint degree programme. Conjoint degrees enable combinations of specialisations across two degree programmes.

Conjoint degrees offer the opportunity to acquire a greater breadth of knowledge and skills, and provide a strong base for an exciting range of career options.

You are able to complete the requirements for two degrees concurrently, reducing the total time required up to the equivalent of two years' full-time study. For conjoint combinations and approximate times for completion, refer to page 7.

[www.conjoints.ac.nz](http://www.conjoints.ac.nz)

[www.calendar.auckland.ac.nz](http://www.calendar.auckland.ac.nz)

## How do I plan my conjoint?

Information about the specific requirements for each conjoint degree can be found online on faculty websites, or in the University Calendar.

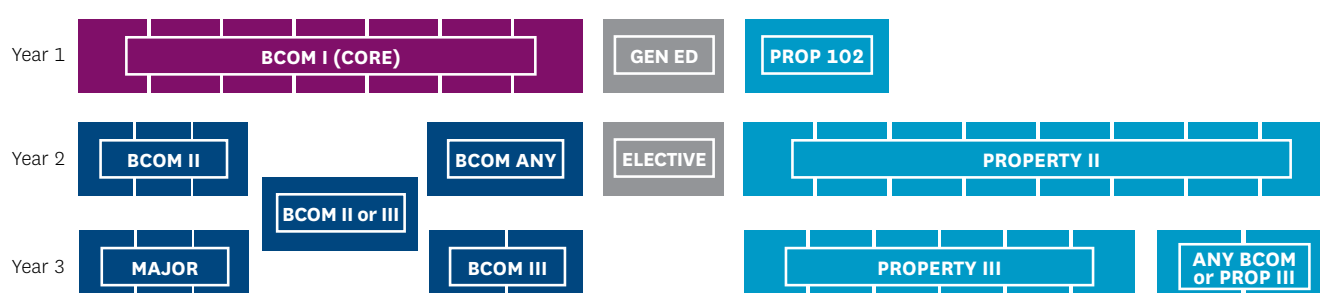
For details about the structure of the BCom and BProp conjoints, refer to the 2018 Business School Undergraduate Planning Guide at

[www.business.auckland.ac.nz/planningguide](http://www.business.auckland.ac.nz/planningguide)

## Planning tips:

- Use the conjoint degrees planner for your chosen programme. Copies can be obtained from [www.business.auckland.ac.nz/prospectus](http://www.business.auckland.ac.nz/prospectus)
- Seek planning advice on a regular basis to mix and match the courses from each degree. Consult with the student advisers in the student centres for each of your degrees.
- Get sign-off at least once a year from a student adviser to indicate that your plan has been checked.
- Plan to complete the core requirements for the BCom or BProp component of your conjoint degree by the end of your second year of study.
- Expect to be able to include only one major in the BCom conjoint component.
- Enrol in a maximum of four courses in your first semester of study.

## Sample BCom/BProp conjoint degree structure



# Majors and careers

With a vast selection of majors to choose from, a degree from the Business School is versatile and provides you with the skills and qualifications needed for a range of successful careers.

## Why study Accounting?

In Accounting you will learn how to present financial statements that can be used to assist business planning and decision making. You will also learn financial analysis techniques.

### Complementary majors

Popular combinations with Accounting include Finance, Information Systems and Information Management, Commercial Law and Taxation.

### What are the career paths?

Become an accountant or auditor in a chartered accountancy practice, industry, or the public sector. Or work as a business consultant or financial manager in a manufacturing, service or consultancy organisation. For information about professional accountancy requirements visit [www.charteredaccountantsanz.com](http://www.charteredaccountantsanz.com) and [www.cpaaustralia.com.au](http://www.cpaaustralia.com.au)

## Why study Commercial Law?

In Commercial Law you will study the legal frameworks used to make business decisions in the public and private sectors. You will focus on legal problems you may encounter in your career.

### Complementary majors

Commercial Law is a popular second major and complements most other business majors including Accounting, Finance, Marketing, Management and International Business.

### What are the career paths?

Depending on the other major, you could become a financial accountant, financial adviser, investment consultant, receiver, regulator or business policy adviser.

## Why study Economics?

Economics enables you to develop and use frameworks and methods to analyse social and economic issues. You will develop an understanding of strategic decision-making and an ability to view issues within a national or international context.

### Complementary majors

Economics complements majors in Finance, International Business, Marketing and Operations and Supply Chain Management. Conjoint degrees with Politics and International Relations, Philosophy, Mathematics and Statistics are also a strong option.

### What are the career paths?

Become a consultant for commercial banks or financial institutions; an analyst for the Reserve Bank, Treasury, government departments, consulting firms or research institutes; a trade policy adviser; an international trade consultant; an international business manager; or a financial market analyst. A postgraduate qualification opens up further opportunities.

## Why study Finance?

In Finance you will learn about capital markets and the financing decisions facing an organisation.

### Complementary majors

Finance is complemented by majors in Accounting, Economics, Commercial Law and Taxation.

### What are the career paths?

Become an investment banker, merchant banker, corporate banker, merger and acquisition specialist, corporate finance specialist, treasury specialist, stockbroker or a financial analyst.

## Why study Information Management?

This major bridges the gap between IT and other core business functions. The emphasis is on developing and using cutting edge information and communication technologies to support business activities. Topics include business analytics, data mining and data visualisation.

### Complementary majors

Information Management is a strong complement to majors in Accounting, Management, Marketing and Operations and Supply Chain Management.

### What are the career paths?

Possible roles include business analyst/consultant, knowledge manager, IT project manager, business intelligence consultant or an enterprise resource planning consultant.





## Huda Dzulkifli

is studying towards a Bachelor of Commerce. She is an international student from Malaysia.

*Lecturers teaching on the Bachelor of Commerce programme are enthusiastic about what they are teaching and approachable when you need help, says current student Huda Dzulkifli.*

*“The lecturers are very supportive and willing to help us in our studies. They give us the opportunity to ask questions in class if there are things we don’t understand, and there are extra study hours if we need further help.*

*“The tutorials are really helpful – they are much smaller classes and we get more one-on-one attention.”*

*As an international student from Malaysia, Huda has found New Zealand to be a very friendly country and she’s making the most of her new environment.*

*“People are really nice, they like to ask how I’m doing all the time, and I don’t get that question every day in Malaysia.*

*“New Zealand is such a beautiful country and there are so many exciting places to visit – there are mountains to climb, beaches to swim, new places to explore, it’s just one big adventure.*

*“I really enjoy my study life here and I’m quite sure you’ll enjoy it too.”*



A portrait of Noel D'Souza, a young man with dark hair and glasses, smiling. He is wearing a blue button-down shirt over a white t-shirt. The background is a blurred view of a modern building with large glass windows. The image is framed by a white diagonal line in the top right corner and a purple diagonal line in the bottom left corner.

## Noel D'Souza

is studying towards a conjoint Bachelor of Commerce (Economics and Finance) and Bachelor of Engineering (Honours).

*Noel D'Souza chose the University of Auckland because of its high ranking, but it was the student experience that really stood out in his first year.*

*"The ability to mix learning with socialising has been amazing," he says.*

*Noel is member of the Business School Case Programme squad and the Management Consulting Club (MCC). His student club membership has allowed him to travel internationally and work on solving real business problems.*

*"You get to meet people from industry and learn with aspiring business leaders," he says.*

*The Business School ASB Careers Centre offers expos, speed networking events, recruitment presentations, and guest speakers. Noel says this has given him the opportunity to ask people in industry for career advice.*

*"I have spoken to people from Deloitte who gave me first-hand advice on how to get a job with the company – that's a very valuable opportunity that the University offers."*

*Noel also appreciates the global position of the Business School.*

*"The staff and students are very multicultural, there are people from all over the world, including Africa, Asia, Europe and the United States, who all bring their own experiences, perspectives and ideas."*



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## Why study Information Systems?

Learn how information and communications technology can be used to achieve strategic goals. You will focus on developing and using cutting-edge products to solve important organisational problems.

### Complementary majors

Popular combinations with Information Systems include Accounting, Management, Marketing, and Operations and Supply Chain Management.

### What are the career paths?

Become a business analyst, IT consultant, IT project manager, website designer, information systems manager, business process designer, enterprise resource planning consultant, systems developer, network analyst or security assessor.

## Why study Innovation and Entrepreneurship?

Develop an understanding of how to test innovative ideas, products or processes, how to finance start-up ventures, and how to sell and market new products and services in New Zealand and internationally.

### Complementary majors

Innovation and Entrepreneurship complements majors in all other business related disciplines, especially Marketing, Finance and Operations and Supply Chain Management.

### What are the career paths?

Become an entrepreneur, business consultant or strategic business analyst, or take up a senior role in business or industry.

## Why study International Business?

Examine how business organisations operate in an international environment and gain an understanding of the development and implementation of strategy, managerial activities, and organisational issues relating to cross-border activities.

### Complementary majors

International Business strongly complements majors in Economics, Management, Marketing, Operations and Supply Chain Management, Finance and Information Management.

### What are the career paths?

Work in management at an internationally active organisation or related institution, such as an exporter, global consumer or industrial goods manufacturer, or a financial service provider. Or work at an institution that co-operates with international firms, such as a trade promotion agency or development agency.

## Why study Management?

Study the importance of human and labour factors in organisations including the structure, design and culture of organisations; management theory; policies and practices; and employment relations issues in New Zealand and internationally.

### Complementary majors

Management combines well with Marketing, International Business, Operations and Supply Chain Management, Information Systems, Information Management and Accounting.

### What are the career paths?

The ability to manage people and processes is relevant for most careers. Specific roles include recruitment consultant, human resource manager, employment relations manager, public policy analyst, employment analyst or business consultant.

## Why study Marketing?

Learn how to research and satisfy customer needs through product and service development, planning, placement, pricing, advertising, promotion and distribution. Understand how to develop and manage ongoing relationships with customers, competitors, partners, suppliers and other key stakeholders.

### Complementary majors

Popular combinations with Marketing include Management, International Business, Operations and Supply Chain Management, Information Systems, Information Management, Commercial Law, and Innovation and Entrepreneurship.

### What are the career paths?

Possible roles include sales representative, brand manager, marketing manager, sales executive, market researcher, advertising executive, marketing consultant or social media manager across a wide range of organisations, depending on your focus and level of experience.

## Why study Operations and Supply Chain Management?

Learn to solve complex business problems related to the journey of products from the manufacturer to the customer. Understand techniques for managing and improving the integration of design, resources, processes and customer requirements.

### Complementary majors

Operations and Supply Chain Management is frequently taken in combination with Information Systems, Management, Marketing, Innovation and Entrepreneurship, International Business, Economics and Information Management.

### What are the career paths?

Possible roles include operations analyst/consultant/manager, business process engineer, production and scheduling planner/manager, quality manager, ERP consultant, supply chain consultant or change manager.

## Why study Property?

Develop knowledge and skills across a range of property disciplines including management, development, finance and investment, valuation, real estate leasing and sales and marketing.

### Complementary majors

Strengthen your career options by combining the Bachelor of Property with a bachelors degree in Commerce, Engineering, Science or Law.

### What are the career paths?

Possible roles include managing property portfolios for local and international corporations, managing commercial and industrial property, becoming a registered valuer, undertaking property development and property marketing.

## Why study Taxation?

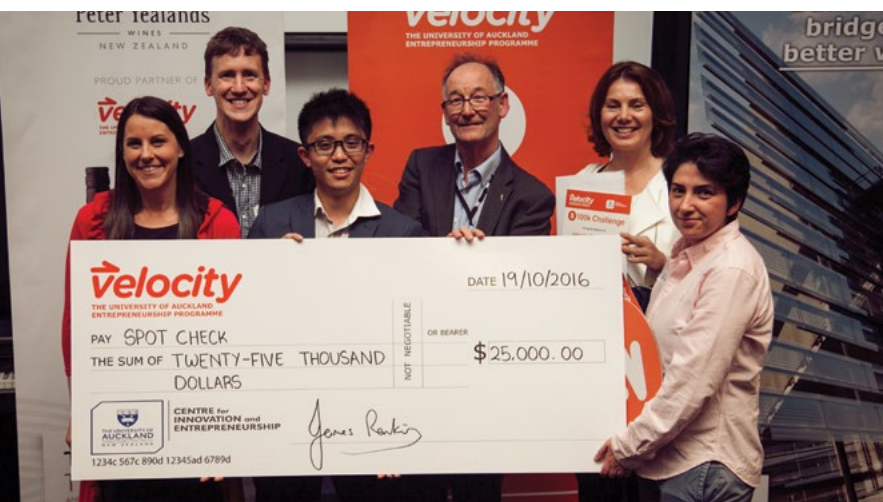
Study the New Zealand taxation system and its application in today's business environment, including how taxation affects accounting practice.

### Complementary majors

A major in Taxation combines well with a major in Accounting or Finance.

### What are the career paths?

Become a financial accountant or taxation adviser.



# Outside the classroom

There is a range of clubs and activities to get involved in while you are studying here at the Business School.

## AIESEC

AIESEC is the world's largest student-run organisation, with more than 35,000 members, in over 100 countries. It offers young people the opportunity to be global citizens by providing overseas internships.

## Auckland Land Economics Society (ALES)

ALES promotes interaction and networking between property students, academic staff and property professionals. A number of events are held throughout the year including speed networking evenings, mentoring programmes, property case competitions, women in property events, and the annual property end-of-year function.

## Auckland Microfinance Initiative (AMI)

AMI aims to provide students with opportunities to gain experience in the field of microfinance. This is an exciting development that utilises financial services, such as micro-loans, to help low-income individuals in some of the poorest areas of the world lift themselves out of poverty and generate income for their local communities. AMI partners with microfinance institutions around the world to establish projects that students can participate in.

## Auckland University Investment Club (AUIC)

The AUIC gets students involved in and excited about investing. The club hosts workshops and events with high-profile guest speakers from finance and banking. Students can put their knowledge to use through managing a real-life fund invested in the New Zealand and Australian markets, with any profits going to charity.

## Beta Alpha Psi – Auckland Chapter

Beta Alpha Psi (BAP) is an international honours organisation for accounting, finance and information systems students and professionals. BAP recognises academic and professional excellence and complements members' formal education with self-development and networking opportunities.

## Commerce Association for Pacific and Māori students (CAPM)

CAPM is a club for undergraduate and postgraduate Māori and Pacific Business students. It organises social and cultural activities plus a range of networking events with industry. The club offers a stimulating environment to exchange ideas and lots of opportunities to put business theory into practice.

## Commerce Students' Association (CSA)

The CSA is the official representative body of the University of Auckland Business School students. CSA offers an excellent channel for you to contribute suggestions to the Business School via class representatives and CSA Executive members. CSA organises corporate forums where students gain valuable contacts and networking skills, as well as a range of fun, social activities.

## Economics Group

The University of Auckland Economics Group is a student-run organisation for individuals who are interested in furthering their knowledge and understanding of Economics. It provides a platform and structure for like-minded individuals to meet and interact, through weekly discussion sessions and guest speaker events.

## Management Consulting Club (MCC)

MCC prepares students for the business world. It is one of the largest clubs on campus and engages students in team-based business competitions, delivering 13 local and national events each year. The club has been awarded the Dean's Award for being an outstanding student organisation. The MCC Case Competition acts as a selection trial for the Business School case competition squads.



## Marketing Club

The Marketing Club gives students an opportunity to network with marketing professionals. It hosts various events in collaboration with the Marketing Association, including reputable guest speakers, a nationwide case study competition known as the Brand Challenge, a speed networking evening and a variety of workshops and presentations.

## Rainbow Business

A student-led association united in creating social and advocacy opportunities for LGBTI business students. Join us to establish a stronger presence and involvement of the LGBTI community at the Business School and to reduce prejudice and misconceptions about the LGBTI community in the wider business community.

## SavY

SavY aims to promote good financial habits in all youth, regardless of their background or aspirations. The club believes that good financial

habits should be promoted alongside other life skills in schools. It conducts workshops in schools around Auckland. SavY hopes to initiate a change in attitudes so that financial literacy is viewed more as a habit than a skill.

## Social Innovation: University of Auckland (SINZ UoA)

SINZ UoA is dedicated to promoting social enterprise and social entrepreneurship to young people through events, internships and competitions. The two main initiatives are Kickstart, where teams develop an idea for a social enterprise and compete for seed capital, and AdvISE, a case competition in which students can pitch to a real social enterprise.

## Toastmasters

If you have ever been petrified of speaking in front of an audience, you are not alone. Toastmasters has become a world leader in helping people become more competent and comfortable in front of an audience.

## UN Youth on Campus

UN Youth on Campus aspires to help members become global citizens in an increasingly interlinked world. Through its United Nations and international relations focused conferences, the organisation aims to broaden students' perspectives and understanding of global and local issues. UN Youth looks to develop organisation, compassion and leadership, while helping students meet other like-minded individuals on campus.

## Velocity

Velocity is the University of Auckland entrepreneurship programme. It unleashes potential, giving momentum to people, innovation and ideas through initiatives such as the \$100k Challenge. Since 2003 Velocity has helped to ignite more than 110 ventures that have created more than 460 jobs, attracted more than \$210 million in investment and sold products and services in more than 35 countries.









# Student development

The student development and engagement team offers a wide range of opportunities for students to supplement their studies and maximise their graduate employment options.

## The Case Programme

Each year the Business School selects and trains teams of talented students to travel around the world and compete against other universities in case competitions.

The students selected for each case competition are among the most talented and most able in the University and they gain enormous benefit from involvement in the teams.

In each competition the teams are given a real-life business situation and asked to develop a strategy to address the issues. The subject of the case can vary from small technology start-ups to large multinationals. The case teams are allocated up to 24 hours in which to formulate a solution. They present their strategy to a panel of judges comprising a group of prominent business professionals.

During the case competition programme students develop a strong understanding of how to work in high-performance teams, how to apply theory to real-life situations, and how to deliver a message clearly and effectively. Places on the teams are keenly contested and students find it is a strong point of differentiation with potential employers.

The University of Auckland Business School case teams' outstanding results demonstrate the ability of young New Zealanders to perform on the world stage and further confirm our Business School's standing in the international business community.

## Champions Trophy Case Competition

Launched in 2008, the Champions Trophy is held annually at the University of Auckland Business School and features winners and finalists from the major international case competitions. Twelve teams from around the globe compete in three preliminary rounds for a place in the final. In each round, a team of four students from each university is given a document describing a business. They have only five hours to read the document, identify key issues, develop a strategy and prepare their presentation.

## Passport to Business

Passport to Business is a career development programme that provides selected first year students with the opportunity to gain a better

understanding of themselves and their career preferences. Industry professionals are actively involved in the programme, giving participants the chance to engage with employers.

## Employer Engagement events

The Business School hosts a wide range of employers and runs a range of events with them, including speed networking, presentations, workshops, boot camps and expos. These activities all provide opportunities for you to develop your skills and meet your potential future employer.

## Women's Mentoring Programme

The Women's Mentoring Programme matches female students with mentors from the Business School's vast network of business women. As well as meeting face-to-face at least four times throughout the year, students and mentors attend a series of networking and speaker events.



# Entry requirements

This section provides a brief description of the admission and selection process for international students. If you are a New Zealand or Australian citizen or permanent resident seeking information about your entry requirements, please refer to [www.auckland.ac.nz/admissions](http://www.auckland.ac.nz/admissions)

## Academic requirements

If you completed your secondary schooling, or have started/completed tertiary study, outside New Zealand and wish to study an undergraduate programme at the University of Auckland, you must have your overseas qualification(s) approved for University admission.

The following table lists specific BCom and BProp programme entry requirements based on some overseas qualifications for the 2018 academic year. Information about the required standard for all other qualifications including our conjoint degrees programmes, can be found at [www.auckland.ac.nz/is-entry](http://www.auckland.ac.nz/is-entry)

Entrance Qualification	Entry score	Notes
University of Auckland Certificate in Foundation Studies (ACG)	<b>230</b>	Aggregate of four subjects (unless specified) excluding ACG English. English minimum grade B or minimum English language score of IELTS overall 6.0 with no bands below 5.5 is required.
Auckland Foundation Year (AFY) – Taylors College	<b>280 including Mathematics A</b>	Aggregate of four subjects excluding AFY English. English minimum score of 70% or minimum English language score of IELTS overall 6.0 with no bands below 5.5.
Australian Tertiary Admission Rank (ATAR)	<b>80</b>	Including three subjects from: English, Geography, History, Biology, Chemistry, Accounting, Classical Societies and Cultures (VIC), Economics, Mathematics and Physics.
Fiji Year 13 Certificate Examination	<b>290</b>	Aggregate of best four academic subjects (including English). No subject should be below 50%.
GCE 'A' Levels	<b>BCC</b>	Scores are calculated on the best three academic subjects. General Studies cannot be included. GCE 'A' Level requirements apply to 'A' Level qualifications examined by bodies such as AQA, OCR, Edexcel, WJEC, CCEA, Pearson Education Limited and CIE taken outside of New Zealand. Only H2 Level academic subjects are considered for GCE 'A' Level taken in Singapore.
Hong Kong Diploma of Secondary Education (HKDSE)	<b>20</b>	Each applicant must present at least three subjects achieved at Level 4 or better, including English Language and two Elective subjects. The scores are calculated as an aggregate of the best five scores from Category A subjects, where the subject level of 1 is equal to 1 point up to 5 points for the level of 5, and 6 for 5* and 5**. If extended Mathematics is taken with Core Mathematics, the scores may be combined and averaged as one score.
International Baccalaureate Diploma	<b>27</b>	
All-India Senior School Certificate (AISSC) or Indian School Certificate (ISC)	<b>80</b>	Applicants must have 12 years of schooling and have achieved an overall average of 75% in Indian School Certificate (ISC) or All-India Senior School Certificate (AISSC) with a minimum of 70% in English. 70% in English meets the minimum English Language Proficiency requirements.
Ontario Secondary School Diploma (OSSD)	<b>70</b>	The score is calculated as an average of the best six Grade 12 University Preparation (4U), College Preparation (4C), or University/College Preparation (4M) courses including grade 12 English U.
Queensland Overall Position (OP)	<b>9</b>	Including three subjects from: English, Geography, History, Biology, Chemistry, Accounting, Classical Societies and Cultures (VIC), Economics, Mathematics and Physics.
Scholastic Assessment Test (SAT)	<b>1175</b>	The score is an aggregate of Evidence-Based Reading and Writing, and Mathematics scores in the redesigned SAT Reasoning Test (available from March 2016) or the Critical Reading and Mathematics scores in SAT Reasoning Tests taken prior to March 2016. To be considered for entry, applicants must submit a SAT result and a High School Diploma with transcripts from a United States regionally-accredited high school with above average grades. American College Testing (ACT) is also acceptable and is assessed on a case-by-case basis.
Sijil Tinggi Persekolahan Malaysia (STPM)	<b>BCC</b>	Scores are calculated on the best three academic subjects. General Studies cannot be included.
UEC Malaysia	<b>12</b>	Scores are calculated as an aggregate of six scores where a grade of A1 is equal to 1 point up to 8 points for a grade of C8.

*Note: These scores are indicative only and subject to review.*



## Pathways to undergraduate study

### New Zealand secondary school pathway

New Zealand schools have an excellent reputation not only for the quality of their teaching and academic facilities, but also for their pastoral care of international students, which in many cases includes home stay accommodation with a family. Most offer The National Certificate of Educational Achievement (NCEA), which is fully accredited by the New Zealand Qualifications Authority and is recognised for admission by the University.

Some schools also offer the internationally recognised University of Cambridge International Examinations (CIE) or International Baccalaureate (IB), which are both recognised for admission by the University.

Entry requirements to the University of Auckland for international students who complete an NCEA, CIE (taken in New Zealand) or IB qualification are the same as domestic students for nearly all programmes.

### Foundation programmes

Foundation study is a pathway if your secondary school academic qualifications are not sufficient for you to gain direct entry into a University bachelors degree programme. Our foundation programmes have been specifically developed for international students to offer preparation for bachelors degree study. These programmes are suitable both for native English speakers and students for whom English is not their first language.

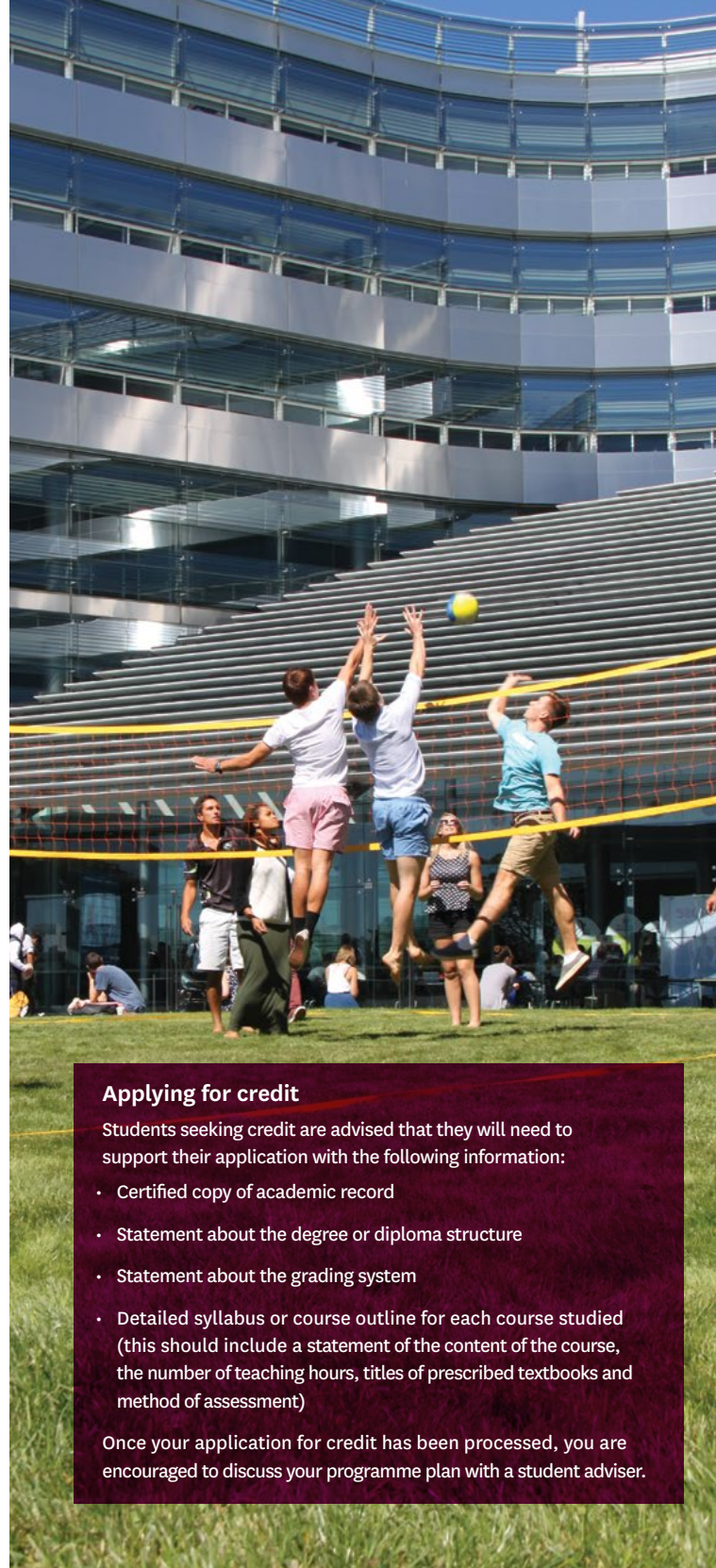
Two foundation programmes are taught on behalf of the University:

- The University of Auckland Certificate in Foundation Studies taught by ACG New Zealand International College
- Auckland Foundation Year taught by Taylors College, Auckland

Successful completion of the University of Auckland Certificate in Foundation Studies or Auckland Foundation Year will give you an entrance qualification to the University of Auckland. In addition to achieving University Entrance, you must also meet the admission requirements for your programme(s) of study.

ACG – Academic Colleges Group  
345 Queen Street  
Auckland City  
Email: [admissions@acgedu.com](mailto:admissions@acgedu.com)  
Phone: +64 9 307 5399  
[www.acgedu.com](http://www.acgedu.com)

Taylors College  
75 Karangahape Road  
Auckland City  
Email: [anzisquiries@studygroup.com](mailto:anzisquiries@studygroup.com)  
Phone: +64 9 306 2612  
[www.afy.ac.nz](http://www.afy.ac.nz)



### Applying for credit

Students seeking credit are advised that they will need to support their application with the following information:

- Certified copy of academic record
- Statement about the degree or diploma structure
- Statement about the grading system
- Detailed syllabus or course outline for each course studied (this should include a statement of the content of the course, the number of teaching hours, titles of prescribed textbooks and method of assessment)

Once your application for credit has been processed, you are encouraged to discuss your programme plan with a student adviser.

## English language requirements

The BCom degree programme is taught entirely in English. You must therefore be able to understand, speak and write English fluently.

To be eligible for entrance, international students must achieve:

- Academic IELTS 6.0, with no band less than 5.5, or
- TOEFL (paper-based) 550 (TWE 4.5), or
- TOEFL (internet-based) 80 (written 21), or
- Cambridge English: Advanced (CAE) or Cambridge English Proficiency (CPE), overall score of 169 and all bands 162 or better, or
- Pearson Test of English (PTE Academic, overall scores of 50 and no PTE communicative skills score below 42)

If your English does not meet the required standard, our English Language Academy offers the following courses:

- For students who need to increase their English IELTS score by 0.5: English Pathway for Undergraduate Studies
- For students who need to increase their English IELTS score by 1.0: Foundation Certificate in English for Academic Purposes (FCertEAP)

# Frequently asked questions

Find out answers to commonly asked questions about the Undergraduate Programmes at the University of Auckland Business School.

## Got a question?

AskAuckland has answers to frequently asked questions about the University of Auckland. Find information about programmes and courses, applications for admission, enrolment, and much more. [www.askauckland.ac.nz](http://www.askauckland.ac.nz)

To find out about our wide range of accommodation options, visit [www.accommodation.auckland.ac.nz](http://www.accommodation.auckland.ac.nz)

View our extensive list of scholarships at [www.auckland.ac.nz/scholarships](http://www.auckland.ac.nz/scholarships)



## What subjects do I need to have studied at school?

Study of Mathematics, Calculus or Statistics and English in senior secondary is highly recommended, especially for students intending to major in Economics.

Previous study of Accounting and/or Economics at secondary school level is recommended but not essential.

## Can I apply for exemption from a course if I get good results in 'A' levels or IB?

If you achieve excellent results in Accounting or Economics you may be eligible for an exemption or direct entry into a more advanced course.

For more information see

[www.business.auckland.ac.nz](http://www.business.auckland.ac.nz)

## Can I transfer between the BCom and BProp degrees?

Yes. The earlier the transfer occurs the more likely a complete transfer of credit will be possible. Note that while the seven core courses are shared between the two degrees, any additional courses may be specific to your degree and can only be reassigned if there is space for electives in your degree.

## Can I transfer into the BCom or BProp from another degree programme?

Yes, every semester a large number of students choose to transfer into our programmes. To be accepted into the BCom or BProp, you will need

to meet the minimum GPE of 3.0 over your most recent year of full-time study (or equivalent).

If you choose to transfer in with a partially completed undergraduate qualification you can apply to credit most, if not all, of the courses you have passed as long as they fit the requirements for our BCom and BProp. We require any student who wishes to obtain a University of Auckland degree to complete at least one-third of the degree at the University of Auckland, including the advanced courses within the major.

## Can I go on a student exchange?

The University of Auckland's exchange programme, 360° Auckland Abroad, provides Business students with the opportunity to complete part of their degree at an overseas partner university.

An exchange experience will provide you with the opportunity to immerse yourself in another culture, gain international experience, make new friends, develop international networks, learn a new language and travel and see the sights.

You will continue to pay tuition fees at the University of Auckland and be exempt from paying tuition fees at the host university.

You will need to be able to meet the other costs of participating, such as your return airfare, living costs while overseas and any course materials required for your programme. The University of Auckland offers a significant



number of scholarships to assist students in covering the cost of travel and accommodation.

For more information about the 360° Auckland Abroad programme and application process see [www.auckland.ac.nz/360](http://www.auckland.ac.nz/360)

## How much will my degree cost?

Tuition fees for 2018 (for an international student enrolled in a full-time load of 120 points) for the BCom or BProp are approximately \$33,688.

Tuition fees for 2017 (for a domestic student enrolled in a full-time load of 120 points) for the BCom and BProp were approximately \$5,882.40 - \$6,337.20.

In addition to tuition fees, students pay a Student Services Fee. In 2017 (for a student enrolled in a full-time load of 120 points) the fee was \$765.60.

All fees for 2018 will be available in late 2017. Visit [www.auckland.ac.nz/fees](http://www.auckland.ac.nz/fees)

## When do applications close?

The official closing date for applications for entry to the BCom and BProp for Semester One 2018 is 8 December 2017.

Note: Applications to the University of Auckland must be received no later than the published closing date. Applications received after the closing date will only be considered on the basis of academic merit, if there are places available.



# How to apply

## Apply for a place in a programme

Go to [www.apply.auckland.ac.nz](http://www.apply.auckland.ac.nz) ► Sign up for a new account (or sign in using your log in details if you have already registered).

► Complete the Application for Admission.

## Acknowledgement

- You will receive an acknowledgement email asking you to provide supporting documents (and in some cases to complete other requirements\*).

We'll also send you a Student ID number. You can use this to sign into your Application for Admission, check your application status and see the documentation you need to provide.

*\*For some programmes, you may be required to submit supplementary information (eg, a portfolio of work, referee reports, an online form) or to attend an interview/audition, before your application can be assessed.*

## Submit your supporting documents

### 1. Upload the required documents where prompted from your Application for Admission > Things you need to do

- Evidence of degree or qualification completion (if the qualifications were completed)
- Official academic transcript from all the institutions at which you studied
- Evidence of English language proficiency (eg, IELTS or TOEFL)
- Colour photo of yourself (same size as your passport photo)

### 2. Send a certified photocopy of your passport or birth certificate by:

#### Courier to:

Applications and Admissions, The University of Auckland,  
The ClockTower, Level 1, 22 Princes Street, Auckland, New Zealand.

#### OR

#### Post to:

Applications and Admissions, The University of Auckland,  
Private Bag 92019, Auckland 1142, New Zealand

## Offer of place

- If your application is successful, we'll email you an offer of place in your programme. Your offer will include a fees estimate.

## Offer of place (with conditions)

If you received a conditional offer of place, you must meet those conditions.

In most cases you can upload the evidence of your qualifications and English-language proficiency to your

### Application for Admission > Things you need to do

Once your conditions have been successfully met and you have accepted your conditional offer, you will receive an offer of place in your programme.

Your offer will include a fees estimate.

## Accept your offer of place

- Sign into your Application for Admission ([www.apply.auckland.ac.nz](http://www.apply.auckland.ac.nz)) and accept or decline your offer of place.
- If you wish to live in University accommodation, apply now at [www.accommodation.auckland.ac.nz](http://www.accommodation.auckland.ac.nz).

## Pay your fees

Pay your first year's tuition fees by telegraphic transfer, bank draft or credit card. Visit [www.auckland.ac.nz/fees](http://www.auckland.ac.nz/fees).

Once payment is received by the University, you can generate a receipt.

## Apply for a visa

Apply now for your student visa. You will need your offer of place, guarantee of accommodation, fees receipt and evidence of funds to support yourself in New Zealand. [www.auckland.ac.nz/is-visas](http://www.auckland.ac.nz/is-visas)

## Enrol in your courses

- You can enrol in courses on Student Services Online at [www.studentservices.auckland.ac.nz](http://www.studentservices.auckland.ac.nz).
- Once you've signed in, you can view your programme requirements.
- For more information on how to enrol, visit [www.auckland.ac.nz/enrolment](http://www.auckland.ac.nz/enrolment).
- If you're a PhD student, you enrol in person on arrival in New Zealand.

## Update your details

Remember to update your personal details on Student Services Online, especially your mailing address when you move. This will prevent your mail being sent to the wrong address. Go to [www.studentservices.auckland.ac.nz](http://www.studentservices.auckland.ac.nz).

## Attend Orientation

Arrive in New Zealand one week before semester starts for Orientation and the International Office Welcome. If you're a PhD student, you can start your programme at any time.



### Business Student Centre

Owen G Glenn Building  
12 Grafton Road  
Auckland  
Phone: 923 7186 (within Auckland)  
Phone: 0800 61 62 63 (outside Auckland)  
Phone: +64 9 373 7513 (overseas)  
Email: [comenquiry@auckland.ac.nz](mailto:comenquiry@auckland.ac.nz)  
Web: [www.business.auckland.ac.nz](http://www.business.auckland.ac.nz)

### International Office

The University of Auckland  
Private Bag 92019  
Old Choral Hall  
7 Symonds Street  
Auckland 1142  
New Zealand  
Questions: [www.askauckland.ac.nz](http://www.askauckland.ac.nz)  
Email: [int-questions@auckland.ac.nz](mailto:int-questions@auckland.ac.nz)  
Web: [www.international.auckland.ac.nz](http://www.international.auckland.ac.nz)



[business.auckland.ac.nz](http://business.auckland.ac.nz)