To help you decide whether our vision for educational excellence matches your study aspirations, I warmly invite you to examine this prospectus for an in-depth understanding of our exciting postgraduate programmes and our world-class people.

Postgraduate study is a powerful agent to shape your future. As we face rapid shifts in our economy and society, we take leadership in preparing our workforce for the future through a range of taught and research programmes designed to enable you to upskill, start a new career or get the edge in an uncertain job market.

Postgraduate study at the Business School offers the opportunity to undertake advanced disciplinary study and research alongside academics who are internationally renowned and who understand the business world in which you will work.

Our research programmes are noted for their academic excellence, relevance and real-world impact. In fact, the University has been ranked No. 1 in the 2020 University Impact Rankings by Times Higher Education (THE), evidencing our outstanding performance against the United Nations’ Sustainable Development Goals (SDGs).

Our research activities are aligned broadly with four key strategic research themes: innovation and value creation; productivity and sustainability; leadership and governance; and internationalisation.

Research students have access to our purpose-built environment and to our leading researchers. We also foster opportunities to pursue projects with the genuine potential to significantly impact industry sectors.

Take this opportunity to challenge yourself intellectually and to arm yourself with the disciplinary frameworks and research capabilities needed to lay the foundations for a career in research, academia or industry.

I look forward to welcoming you as a member of the Business School’s international network of students, academics, alumni and business executives.

PROFESSOR SUSAN WATSON
Dean of Business and Economics
The University of Auckland
Why choose postgraduate study?

Perhaps you are a recent graduate looking to invest in further education. Or maybe you are focused on a particular career path and want to enhance your knowledge and skills. The University of Auckland Business School offers a wide range of postgraduate opportunities that will suit your needs.

We are committed to your development, in terms of both knowledge acquisition and career advancement. We seek to create an environment that enables you to benefit from some of the best academics in the country.

As a postgraduate research student, you will undertake research with expert support and guidance from your supervisors.

Postgraduate students at the Business School are culturally diverse, and a range of extra-curricular activities provide an opportunity to share experiences with students from around the globe.

Beyond the individual subject content, we expect our postgraduates to acquire the following attributes:

- Mastery of a body of knowledge in a chosen field of study in business and economics
- Capacity for independent critical, conceptual and reflective thinking and enquiry
- Capacity to locate, evaluate and use information effectively
- Ability to communicate knowledge and ideas effectively
- Ability to contribute to contemporary challenges as they arise
- Ability to work independently and in collaboration with others

We also equip you with the highest level of research and analytical skills and the ability to engage in critical thinking and problem solving. You will extend your creative thinking capabilities and develop effective communication and presentation skills.

The relevance of our curriculum means our postgraduate qualifications are highly valued and recognised by employers, in both New Zealand and international markets, and leading universities.

In 2021, to respond to the changing needs of potential new postgraduate students, especially those thinking of returning to further study to upskill, retrain or change professional direction, we are introducing a new range of postgraduate certificate programmes (which can lead onto diploma and masters programmes). For updates, visit www.business.auckland.ac.nz/pg

“After an international career with a major British business organisation, I returned to academia and began my PhD at the University of Auckland Business School.”

“Having completed two of my three degrees part-time, with either a busy job and family or both, I know what it is like to juggle study and the various parts of one’s life to achieve a world-class university qualification. Let me encourage you - it is worth it!

“I have personally supervised over 100 postgraduate students across a number of programmes and, whether it is the demanding coursework or the challenge of conducting your own research project, you will find both the process of postgraduate study here at the University of Auckland Business School and the achievement hugely rewarding.

“Whatever your individual pathway to professional and personal development, come and talk to us about a postgraduate programme here at New Zealand’s leading Business School.”

Associate Professor Maureen Benson-Rea
Associate Dean Postgraduate Research
Why study with us?

The University of Auckland Business School is one of Asia-Pacific’s leading research-led business schools, known for the relevance and impact of its research and scholarship, and recognised for the quality of its people, programmes and partnerships.

Take advantage of our international partnerships and programmes

Postgraduate study offers you the opportunity to study and work closely with our outstanding academics and to benefit from our international networks, our extensive business connections and our unconditional commitment to high-quality teaching and research. We have a comprehensive range of research programmes at the honours, masters and doctoral levels.

Our Graduate School of Management offers professional masters degrees and business qualifications for executives.

We have more researchers in business and economics than any other university in New Zealand; our eight departments are consistently ranked among the top of their fields in the Asia-Pacific region.

- We are New Zealand’s leading university, ranked 81st in the QS World University Rankings 2020.
- Our Business School is in the 1% of business schools worldwide to hold Triple Crown accreditation from the leading international bodies: AACSB International, EFMD-EQUIS and AMBA.
- We have been named Entrepreneurial University of the Year at the Asia-Pacific Triple E Entrepreneurship and Engagement Excellence Awards in Higher Education out of 300 entries in 2019.

Research-led university

The University of Auckland is New Zealand’s premier research-led university with the country’s highest concentration of top-ranked researchers. We have world-class supervisors who have a range of research interests.

Postgraduate students at the Business School will have the opportunity to learn from and collaborate with outstanding academics across eight departments: Accounting and Finance, Commercial Law, Economics, the Graduate School of Management, Information Systems and Operations Management, Management and International Business, Marketing and Property.

State-of-the-art facilities

Business classes are held in the award-winning Sir Owen G Glenn Building. It contains lecture theatres, case rooms, computer labs, study rooms and a café. Postgraduate students have access to a dedicated lounge, computer labs and the Business Information Centre as well as other University facilities and resources conveniently located on the City Campus.

Career support

Our Business School ASB Careers Centre, voted “Best New Zealand University Careers Service” by the New Zealand Association of Graduate Employers in 2017, can help you with career planning delivered through a programme of skills workshops, employer interactions and individual support. We provide opportunities to network with employers at events on campus that will increase your knowledge of the local business environment.
Postgraduate student capabilities

As you study towards your postgraduate business degree, you can expect to develop capabilities that will enhance your employability and help you make a positive impact on society, wherever in the world you choose to live and work. You will acquire these capabilities from your postgraduate courses and research and through continued participation in a range of co-curricular activities.

Honours
By completing study at honours level, you will acquire specialised knowledge within your discipline, further enhancing your critical thinking and analytical skills. You will learn to apply your knowledge to real world challenges, in New Zealand and internationally. Your honours level study will also further develop your communication, teamwork and leadership skills and cross-cultural understanding.

A bachelors (honours) degree can lead onto a masters or, if you perform well, a PhD. 

Master of Commerce/ Master of Property
By completing study at masters level, you will acquire an advanced knowledge including understanding the nature of different perspectives and controversies in your discipline. You will have opportunities to develop a strong disciplinary basis in terms of the relevant theory, knowledge and practice, understanding how it all fits into a global context. Your masters level study will also further develop your communication, teamwork and leadership skills and cross-cultural understanding.
A research masters can lead to a PhD.

Business Masters
By completing a Business Masters degree you will gain knowledge of key theoretical frameworks and a practical understanding of key elements of business processes, strategies and policies. In addition, you will gain an understanding of international perspectives on business and economic activity. You will also develop and enhance your communication, teamwork and leadership skills and cross-cultural understanding.

BCom (Hons)/BProp(Hons) Graduate Profile

<table>
<thead>
<tr>
<th>Theme</th>
<th>Capability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Knowledge and practice</td>
<td>You will be able to apply specialised knowledge within your discipline to demonstrate an advanced awareness and understanding in a global context</td>
</tr>
<tr>
<td>Critical thinking</td>
<td>You will be able to analyse and evaluate the relevant literature and develop well-reasoned arguments that demonstrate advanced and diverse thinking</td>
</tr>
<tr>
<td>Solution seeking</td>
<td>BCom(Hons): You will be able to identify, frame and analyse a variety of issues and develop innovative evidence-based solutions. BProp(Hons): You will be able to identify, frame, analyse and prioritise complex property issues and develop evidence based practical and innovative solutions</td>
</tr>
<tr>
<td>Communication and engagement</td>
<td>You will be able to engage, communicate and collaborate with diverse groups using multiple formats</td>
</tr>
<tr>
<td>Independence and integrity</td>
<td>You will be able to demonstrate independent thought, self-reflection, ethics and integrity</td>
</tr>
<tr>
<td>Social and environmental responsibility</td>
<td>You will recognise, in relation to your discipline, the potential significance of the principles underpinning both the Treaty of Waitangi and sustainability</td>
</tr>
</tbody>
</table>

MCom/MProp Graduate Profile

<table>
<thead>
<tr>
<th>Theme</th>
<th>Capability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Knowledge and practice</td>
<td>You will be able to apply highly specialised knowledge within your discipline to demonstrate an advanced awareness and understanding in a global context</td>
</tr>
<tr>
<td>Critical thinking</td>
<td>You will be able to analyse and evaluate the relevant literature, and design and develop scholarly arguments that demonstrate advanced and diverse thinking</td>
</tr>
<tr>
<td>Solution seeking</td>
<td>You will be able to creatively research and analyse complex issues and develop innovative solutions</td>
</tr>
<tr>
<td>Communication and engagement</td>
<td>You will be able to engage, communicate and collaborate with diverse groups using multiple formats and effectively address a range of professional and academic audiences</td>
</tr>
<tr>
<td>Independence and integrity</td>
<td>You will be able to demonstrate advanced independent thought, self-reflection, ethics and integrity</td>
</tr>
<tr>
<td>Social and environmental responsibility</td>
<td>MCom: You will consider, in relation to your discipline, the potential significance of the principles underpinning both the Treaty of Waitangi and sustainability and operationalise them where appropriate. MProp: You will consider, in relation to your discipline, the potential significance of the principles underpinning both the Treaty of Waitangi and sustainability and operationalise them where appropriate as it applies to land and property</td>
</tr>
</tbody>
</table>

Business Masters Graduate Profile

<table>
<thead>
<tr>
<th>Theme</th>
<th>Capability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Knowledge and practice</td>
<td>MMgt: You will be able to demonstrate an advanced understanding of theory and practice and apply this in current management contexts. MProfAcctg: You will be able to demonstrate specialist knowledge relevant to professional accounting practice. MintBus: You will be able to demonstrate specialist knowledge in the field of international business and be able to apply relevant theoretical frameworks to practice.</td>
</tr>
<tr>
<td>Critical thinking</td>
<td>You will be able to synthesise and critically evaluate ideas and information from multiple sources to develop coherent and evidence-based arguments</td>
</tr>
<tr>
<td>Solution seeking</td>
<td>You will be able to creatively and systematically address complex business and management issues and develop practical and innovative solutions</td>
</tr>
<tr>
<td>Communication and engagement</td>
<td>You will be able to work effectively in teams and engage diverse audiences by communicating professionally using multiple formats</td>
</tr>
<tr>
<td>Independence and integrity</td>
<td>You will be able to work ethically as well as demonstrate self-management professionally and in complex situations</td>
</tr>
<tr>
<td>Social and environmental responsibility</td>
<td>You will be able to demonstrate respect for the principles underpinning the Treaty of Waitangi, as well as diversity, equity and sustainability, when operating in a global business environment</td>
</tr>
</tbody>
</table>
### Postgraduate programmes

<table>
<thead>
<tr>
<th>Programme</th>
<th>Taught</th>
<th>Research</th>
<th>PhD pathway</th>
<th>Time to complete (full-time study)</th>
<th>Part-time study¹</th>
<th>International students¹</th>
<th>Points required</th>
<th>Start</th>
<th>2020 estimated annual tuition fee for domestic students (NZ$)³</th>
<th>More information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor of Commerce (Honours) (BCom(Hons))</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>1 year</td>
<td>✓</td>
<td>✓</td>
<td>120</td>
<td>✓ ✓ ✓</td>
<td>$9,768 – $10,250</td>
<td><a href="http://www.auckland.ac.nz/bcom-hons">www.auckland.ac.nz/bcom-hons</a></td>
</tr>
<tr>
<td>Bachelor of Property (Honours) (BProp(Hons))</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>1 year</td>
<td>✓</td>
<td>✓</td>
<td>120</td>
<td>✓ ✓ ✓</td>
<td>$9,204</td>
<td><a href="http://www.auckland.ac.nz/bprop-hons">www.auckland.ac.nz/bprop-hons</a></td>
</tr>
<tr>
<td>Master of Commerce (#MCom)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>12 or 6 months</td>
<td>✓</td>
<td>✓</td>
<td>120 or 180</td>
<td>✓ ✓ ✓</td>
<td>$9,768 – $10,676</td>
<td><a href="http://www.auckland.ac.nz/mcom">www.auckland.ac.nz/mcom</a></td>
</tr>
<tr>
<td>Master of Property (#MProp)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>12 or 6 months</td>
<td>✓</td>
<td>✓</td>
<td>120 or 180</td>
<td>✓ ✓ ✓</td>
<td>$9,768 – $10,504</td>
<td><a href="http://www.auckland.ac.nz/mprop">www.auckland.ac.nz/mprop</a></td>
</tr>
<tr>
<td>Doctor of Philosophy (#PhD)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>n/a</td>
<td>3 – 4 years</td>
<td>✓</td>
<td>✓</td>
<td>✓ ✓ ✓</td>
<td>$7,109</td>
<td><a href="http://www.auckland.ac.nz/phd">www.auckland.ac.nz/phd</a></td>
</tr>
</tbody>
</table>

**Interfaculty programmes**

Tuition fees will be charged at the respective rate for the subject.

### Professional programmes (taught in quarters)

<table>
<thead>
<tr>
<th>Programme</th>
<th>Coursework programme</th>
<th>Time to complete (full-time study)</th>
<th>Auckland Online</th>
<th>International students¹</th>
<th>Points required</th>
<th>Start</th>
<th>2020 estimated tuition fee for domestic students (NZ$)³</th>
<th>More information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Postgraduate Diploma in Business (PGDipBus) - Minor Development</td>
<td>✓</td>
<td>Part-time only¹</td>
<td>✓</td>
<td>✓</td>
<td>120</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipbus">www.auckland.ac.nz/pgdipbus</a></td>
</tr>
<tr>
<td>Postgraduate Diploma in Information Governance (PGDipInfGov)</td>
<td>✓</td>
<td>12 months¹</td>
<td>✓</td>
<td>✓</td>
<td>120</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipinfgov">www.auckland.ac.nz/pgdipinfgov</a></td>
</tr>
<tr>
<td>Master of Business Administration (#MBA)</td>
<td>✓</td>
<td>Part-time only¹</td>
<td>✓</td>
<td>✓</td>
<td>180</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mba">www.auckland.ac.nz/mba</a></td>
</tr>
<tr>
<td>Master of Business Analytics (#MBusAn)</td>
<td>✓</td>
<td>15 months¹</td>
<td>✓</td>
<td>✓</td>
<td>180</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mbusan">www.auckland.ac.nz/mbusan</a></td>
</tr>
<tr>
<td>Master of Business Development (PGDipBusDev)</td>
<td>✓</td>
<td>13 or 18 months⁴</td>
<td>✓</td>
<td>✓</td>
<td>180 or 180</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipbusdev">www.auckland.ac.nz/pgdipbusdev</a></td>
</tr>
<tr>
<td>Master of Business Management (#MBM)</td>
<td>✓</td>
<td>13 or 18 months⁴</td>
<td>✓</td>
<td>✓</td>
<td>180 or 180</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mbm">www.auckland.ac.nz/mbm</a></td>
</tr>
<tr>
<td>Master of International Business (#MHIBus)</td>
<td>✓</td>
<td>16 months</td>
<td>✓</td>
<td>✓</td>
<td>240</td>
<td>✓ ✓ ✓</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mhibus">www.auckland.ac.nz/mhibus</a></td>
</tr>
<tr>
<td>Master of Management (#MMgt)</td>
<td>✓</td>
<td>15 months</td>
<td>✓</td>
<td>✓</td>
<td>240</td>
<td>✓ ✓ ✓</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmgt">www.auckland.ac.nz/mmgt</a></td>
</tr>
<tr>
<td>Master of Marketing (#MMktg)</td>
<td>✓</td>
<td>16 months</td>
<td>✓</td>
<td>✓</td>
<td>240</td>
<td>✓ ✓ ✓</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmktg">www.auckland.ac.nz/mmktg</a></td>
</tr>
<tr>
<td>Master of Professional Accounting (#MMProfAcc)</td>
<td>✓</td>
<td>16 months</td>
<td>✓</td>
<td>✓</td>
<td>240</td>
<td>✓ ✓ ✓</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmprofacc">www.auckland.ac.nz/mmprofacc</a></td>
</tr>
<tr>
<td>Master of Supply Chain Management (#MScM)</td>
<td>✓</td>
<td>15 months</td>
<td>✓</td>
<td>✓</td>
<td>120 or 180</td>
<td>✓ ✓ ✓</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mscm">www.auckland.ac.nz/mscm</a></td>
</tr>
</tbody>
</table>

### International student fees

<table>
<thead>
<tr>
<th>Programme</th>
<th>2020 estimated annual tuition fee for international students (NZ$)³</th>
<th>More information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Postgraduate Diploma in Business (PGDipBus) - Minor Development</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipbus">www.auckland.ac.nz/pgdipbus</a></td>
</tr>
<tr>
<td>Postgraduate Diploma in Information Governance (PGDipInfGov)</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipinfgov">www.auckland.ac.nz/pgdipinfgov</a></td>
</tr>
<tr>
<td>Master of Business Administration (#MBA)</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mba">www.auckland.ac.nz/mba</a></td>
</tr>
<tr>
<td>Master of Business Analytics (#MBusAn)</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mbusan">www.auckland.ac.nz/mbusan</a></td>
</tr>
<tr>
<td>Master of Business Development (PGDipBusDev)</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/pgdipbusdev">www.auckland.ac.nz/pgdipbusdev</a></td>
</tr>
<tr>
<td>Master of Business Management (#MBM)</td>
<td>$9,461 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mbm">www.auckland.ac.nz/mbm</a></td>
</tr>
<tr>
<td>Master of International Business (#MHIBus)</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mhibus">www.auckland.ac.nz/mhibus</a></td>
</tr>
<tr>
<td>Master of Management (#MMgt)</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmgt">www.auckland.ac.nz/mmgt</a></td>
</tr>
<tr>
<td>Master of Marketing (#MMktg)</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmktg">www.auckland.ac.nz/mmktg</a></td>
</tr>
<tr>
<td>Master of Professional Accounting (#MMProfAcc)</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mmprofacc">www.auckland.ac.nz/mmprofacc</a></td>
</tr>
<tr>
<td>Master of Supply Chain Management (#MScM)</td>
<td>$9,394 – $10,534</td>
<td><a href="http://www.auckland.ac.nz/mscm">www.auckland.ac.nz/mscm</a></td>
</tr>
</tbody>
</table>

Footnotes

1. Part-time study options are generally not available to international students on student visas. International students must be enrolled full-time to meet the requirements of their student visa.
2. 1 December start available for 120-point research masters only subject to supervisor availability.
3. Fees are based on annual tuition fees for full-time study of 120 points. All students will also pay a student services fee. As an indication, this fee is $943.20 for students undertaking full-time load of 120 points in 2020. Students taking fewer than 120 points pay proportionately lower fees. For Business Masters (MHRM, MIntBus, MMgt, MMProfAcc and MMBusDev) and the MBA, the full programme fees, including the student services fee, are shown. The fees for 2021 will be set at the end of 2020.
4. Semester Two start may not be possible for all subjects/majors/specialisations and only if places are available.
5. Part-time only.
7. MBA is delivered in weekend block format—Friday afternoon and all day Saturday.
8. There is an additional cost of approximately $5,000 for an international business trip.
9. New international PhD students will be accorded domestic status for the purposes of tuition fees, subject to supervisory and residency requirements. A new international PhD student is defined as a foreign student enrolled for the first time in a Doctor of Philosophy programme at a New Zealand university. Note that to be eligible for the domestic fee, you must reside in New Zealand for the duration of your doctoral programme. However, you may undertake research activities overseas during your doctoral programme (for a cumulative total of no more than 19 months).

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**Grades or marks achieved at other institutions are given a grade point equivalent (GPE) on the University of Auckland’s 0-9 point grading scale. To view an indication of your GPE, use our GPE calculator at gpecalculator.auckland.ac.nz**
“During postgraduate studies, students work very closely with their lecturers. They got to know me, my skill set and interests quite well. With the support of the marketing department I was fortunate to gain relevant work experience, while my lecturers recommended job opportunities that were a good fit for me - including my current role at Nielsen.”

“I chose the University of Auckland because of its international standing and its position as the highest-ranked university in New Zealand. The University’s international connections were an important facet for me as I knew I wanted to participate in an exchange programme. As a graduate, I know the University’s international reputation can help me professionally if I choose to work outside of New Zealand.

“After completing a conjoint degree in Arts and Commerce and choosing a major for my masters, Marketing was a clear and easy choice. The interdisciplinary nature of Marketing allowed me to make use of the knowledge and skills I gained through both my conjoint degrees. My masters dissertation was about media entertainment. When researching and writing my dissertation, I was able to draw from my background in both Marketing and Media, Film and Television.

“My most memorable experience is with the business student organisation AIESEC. I gained transferrable skills that I use at work today and it’s where I met most of my university friends. When I participated in the 360 International exchange programme in the US, I was fortunate enough to attend an AIESEC conference in New York, where I met AIESEC members from North American universities such as Yale, Columbia and McGill.”

Nicole Verano graduated with a Master of Commerce in Marketing, and now works as a Senior Client Service Executive at Nielsen.
Master of Commerce

Build on your current academic achievements with a postgraduate qualification that prepares you for specialist positions in the public and private sectors.

Master of Commerce
(180 points)

- An advanced masters comprising coursework and a research dissertation
- Enables students with a first degree in the same discipline to pursue an advanced qualification through further study
- Prepares students for specialist positions in the public and private sector
- May be completed as a full-time 12 or 15-month programme
- Provides a Postgraduate Diploma in Commerce (120-point) exit option for students who do not meet the minimum standards required for progression within the masters programme or are unable to continue due to other circumstances

Programme structure
The MCom (180-point) degree comprises 120 points of taught courses and a 60-point dissertation.

Full-time students intending to complete within 12 months will commence their studies in Semester One (late February/early March) and enrol in 60 points of taught courses in each of Semesters One and Two. They should expect to complete their 60-point dissertation over Late Year Semester (early December to late February).

Full-time students intending to complete over 15 months will commence their studies at the start of Semester One (late February/early March) and enrol in 60 points of taught courses in each of Semesters One and Two. They will complete their 60-point dissertation by the end of Semester One (early June) of the following academic year.

Entry requirements
To gain entry you will need to have:
- Completed a bachelors degree at a recognised university with a major or specialisation in a field relevant to your chosen specialisation
- Achieved a GPA or grade point equivalent (GPE) of at least 5.0 in 45 points above Stage II. Entry to specialisations in Accounting and Finance will require a GPA or GPE of at least 6.0.
- Met any specific prerequisite courses (or equivalent) as listed for your chosen specialisation

In assessing your application we will take into account the ranking of the institution at which you completed your bachelors degree as well as the grades achieved at advanced level in the relevant subjects/courses.

Master of Commerce
(120 points)

- A one-year research degree comprising a 120-point thesis
- Available to students who have completed one year of postgraduate study, such as an Honours or Postgraduate Diploma of Commerce, in the same discipline. These programmes must include appropriate courses in research methods
- Must be completed full-time within 12 months or part-time within 24 months

Entry requirements
To gain entry you will need to have:
- Completed one year of postgraduate study at a recognised university, following an undergraduate degree, in a field relevant to your chosen specialisation
- Achieved a GPA or grade point equivalent (GPE) of at least 5.0 in your postgraduate year.
- Met any specific prerequisite courses (or equivalent) as listed for your chosen specialisation

Grades or marks achieved at other institutions are given a grade point equivalent (GPE) on the University of Auckland’s 0-9 point grading scale. To view an indication of your GPE, use our GPE calculator at gpecalculator.auckland.ac.nz

English language requirements
Our Master of Commerce programmes are taught entirely in English. If you are an international applicant whose first language is not English, you must present evidence of your English proficiency. For detailed requirements, see www.auckland.ac.nz/pg-english-reqs

Guaranteed scholarships
The University offers guaranteed scholarships to high-achieving domestic research students who meet grade point average (GPA) thresholds from their qualifying programme. All you need to do is apply for admission and the University will automatically consider your eligibility for a scholarship.

For more information on scholarships, see page 20.

Further study options
- Doctor of Philosophy (PhD)
  www.auckland.ac.nz/mcom
“Completing my honours dissertation and degree were the highlights of my time at the Business School. My supervisors were highly supportive and encouraged me to aim for publication – which we are now pursuing.”

“The honours programme was rewarding, and the courses I took were challenging and provided the opportunity to build on knowledge developed during my undergraduate degree.

“I work in the Transaction Services Team at PwC – a part of our Deals practice. Our core purpose is to maximise deal value for our clients by providing due diligence services with respect to mergers and acquisitions and capital markets transactions. Being a part of New Zealand’s largest due diligence team has given me the opportunity to work with some well-known brands and understand the commercial reality underpinning their success. I’ve also had exposure to a variety of industries, products and services. The skills I developed during my postgraduate study have helped me to excel at PwC.

“The Business School Careers Centre was a helpful resource in career planning. I had my CV reviewed and received some very frank and valuable advice. I attended a few career expos and employer events – meeting employers was definitely influential in my eventual career choice and deciding to go with PwC.”

Daniel Tidbury graduated with a Bachelor of Commerce (Honours) with First Class Honours in Accounting and now works as an Analyst at PwC.
Bachelor of Commerce (Honours)

Gain sophisticated analytical skills to enhance your business career with a one-year postgraduate qualification designed for high-achieving Bachelor of Commerce graduates.

If you have achieved consistently high grades in your Bachelor of Commerce degree you could be eligible for the honours programme. It will provide you with an additional year of postgraduate research-based study to develop your analytical skills and critical thinking. You will complete a set of advanced courses in the discipline and a short supervised dissertation that will demonstrate your independent research skills.

Programme structure
The honours programme comprises 120 points, i.e. 90 points of coursework plus a 30-point Research Essay. There is potential to include up to 30 points of elective courses from a relevant field.

Entry requirements
If you are completing your BCom at the University of Auckland, you will need a GPA of at least 5.0 in 45 points in Stage III courses required for the major. Otherwise, you will need a grade point equivalent (GPE) of at least 5.0.

English language requirements
The minimum requirement is an overall IELTS academic score of 6.5 with no band less than 6.0, or an approved equivalent.

www.auckland.ac.nz/pg-english-reqs

Guaranteed scholarships
The University offers guaranteed scholarships to high-achieving domestic research students who meet grade point average (GPA) thresholds from their qualifying programme. All you need to do is apply for admission and the University will automatically consider your eligibility for a scholarship.

For more information on scholarships, see page 20.

Careers
Global organisations, local businesses and leading universities recognise the relevance of our honours programme, making our graduates highly sought-after.

Job opportunities
- Accountant
- Business analyst
- Corporate, investment or merchant banker
- Operations manager
- Policy analyst or adviser
- Sales or marketing manager
- Tax adviser
- Web applications developer

Further study options
- Master of Commerce
- Doctor of Philosophy (PhD)

www.auckland.ac.nz/bcom-hons

Application and start dates
You may apply for the honours programme while you complete your undergraduate degree. You may receive a conditional offer of place – subject to meeting the conditions listed on the offer, such as completion of undergraduate degree, achievement of certain grades, or completing a required course. Please refer to page 21 for key dates.
Specialisations and careers

Postgraduate study in business prepares students for specialist positions in the public and private sectors. Find out about our eight specialisations, the relevant undergraduate prerequisite courses for the 180-point MCom, and where each specialisation can take you. A dissertation is carried out with the guidance of academic staff.

**Accounting**
Gain advanced knowledge in performance measurement and decision-making. Select from a range of financial and management accounting courses and study research methodology techniques while developing your skills in critical interpretation in preparation for a short dissertation. Prepare for more specialised roles in a chartered accountancy practice, industry or the public sector, or a business consultant or financial manager role in a manufacturing, service or consultancy organisation. An academic career is also an option for those who pursue further study and research.

**Prerequisite**
A major in Accounting including ECON 221 or MATHS 208 or STAT 208, or an equivalent course as approved by the Head of Department.

**Commercial Law**
Study the legal frameworks used to make business decisions in the public and private sectors. Studying commercial law will give you an array of skills that are valued highly in business. It will develop your analytical and critical thinking skills, improve your written communication skills, and help you to think strategically about business opportunities and business risks. Commercial law may lead to a wide range of careers in business including consulting, business policy advising, and general management.

**Prerequisite**
A major in Commercial Law, as approved by the Head of Department.

**Economics**
Use frameworks and methods to analyse social and economic issues. You will develop an understanding of strategic decision-making and an ability to view issues within a global context. You will study a set of advanced courses in microeconomics, macroeconomics, and econometrics plus elective courses such as international trade and public policy. You will extend your analytical ability and conduct research under the guidance of academic staff. You will establish a strong platform to launch your career as an economist or in public policy.

**Prerequisite**
A major in Economics including ECON 301, 311 and 321, or equivalent courses as approved by the Head of Department.

**Finance**
Learn about the capital markets and the financing decisions facing organisations. Build your understanding of concepts such as good corporate governance, investments, valuation theory, asset pricing, market micro-structure, capital structure and dividend policy, risk-hedging and liquidity management. Studying finance at postgraduate level can lead you to more senior or specialised career roles such as academic, chief financial officer, corporate advisor or valuer, multinational funds manager, or portfolio manager.

**Prerequisite**
A major in Finance including ECON 221 or MATHS 208 or STAT 208, or equivalent courses as approved by the Head of Department.

**Global Management and Innovation**
This specialisation recognises that managers operate in a global context to pursue innovative solutions for organisational and societal challenges, and to identify new opportunities. A range of courses ensures students are equipped to create, manage, sustain and change organisations. This programme prepares graduates to deal with contemporary issues no matter what sector or size of firm. It also provides a strong base for working in a start-up, innovative business, or in business development or management consulting.

**Prerequisite**
A major in International Business or Management or Innovation and Entrepreneurship, or equivalent as approved by the Head of Department.

**Information Systems**
Develop creative and innovative solutions to problems in government, businesses and non-profit organisations. You will explore how information and communications technology can be used to achieve strategic goals. You may choose to concentrate on the analysis of systems, the design of systems, or the use of information systems and data communications networks in organisations. This specialisation can prepare you for a career as an application developer, software engineer, network analyst, data communications specialist, IT consultant or security assessor.

**Prerequisite**
A major in Information Systems including 1.5 points at Stage II in Statistics, or an equivalent course as approved by the Head of Department.

**Marketing**
Develop the advanced knowledge, skills and strategic industry awareness to advance your career in marketing. You can combine courses to focus your studies in marketing management, advertising and communications management, marketing science or services management. This will prepare you for more senior marketing roles such as advertising manager, consumer behaviour consultant, marketing researcher, product and brand manager, public relations manager and retail manager.

**Prerequisite**
A major in Marketing including MATHS 208 or STAT 208, or an equivalent course as approved by the Head of Department.

**Operations and Supply Chain Management**
Develop your understanding of the design, management and improvement of processes, systems and networks for use within and between organisations. You will develop skills in solving complex business problems related to the journey of products from the manufacturer to the customer as well as techniques for managing the integration of design, resources, processes and customer requirements. This can lead to roles such as an operations manager, business process engineer, production and scheduling planner, quality manager, ERP consultant, supply chain consultant or change manager.

**Prerequisite**
A major in Operations and Supply Chain Management and MATHS 208 or 255 or BUSAN 200 or INFOMGMT 290, or equivalent courses as approved by the Head of Department.

www.auckland.ac.nz/mcom
Bachelor of Property (Honours)

Gain more sophisticated analytical skills and understand the theory and processes required to engage with contemporary property markets.

If you have achieved consistently high grades in your Bachelor of Property degree you could be eligible for the honours programme. It will provide you with an additional year of postgraduate research-based study to develop your analytical skills and critical thinking. You will complete a dissertation or project that will demonstrate your independent research skills.

**Entry requirements**
If you are completing the Bachelor of Property at the University of Auckland, you will need a GPA of 5.0 or higher in the courses taken for Stage III of the degree. Otherwise, you will need a bachelors degree in a property-related discipline from a recognised university or learning institution with a grade point equivalent (GPE) of at least 5.

**Programme structure**
The programme consists of a combination of taught courses and a dissertation to be completed within one year of full-time study or two years of part-time study.

**Course content**
- 15 points: PROPERTY 701
- 75 points from PROPERTY 713–786
- 30 points: PROPERTY 789 Dissertation

**Careers**
The property industry offers exciting careers for graduates and a postgraduate degree maximises your chances of success in this profession in New Zealand and overseas. The department actively helps you find employment. Senior staff work with the Business School ASB Careers Centre to create workshops and networking opportunities.

**Job opportunities**
- Investment management
- Property consultancy
- Property development
- Property finance and investment
- Property management
- Property portfolio fund management
- Valuation

**Further study options**
- Master of Property
- Doctor of Philosophy (PhD)

**Master of Property**

Gain advanced knowledge of cutting-edge methods and theories in property analysis with a qualification accredited by major international professional bodies.

You will develop knowledge and skills across a range of property disciplines including management, development, finance and investment, valuation, market analysis, and marketing. You will become familiar with advanced theoretical concepts surrounding property markets and develop the analytical skills required to engage with contemporary property issues. You will complete a dissertation or project that will demonstrate your independent research skills.

**Programme structure**
The MProp (180 points) is a 12 or 15-month taught specialist masters comprising coursework and a short dissertation. To enter this programme you will need an undergraduate degree with a major in Property. The MProp degree (120 points) is a 12-month (full-time) or 24-month (part-time) research degree comprising a 120-point supervised thesis. It is available to students who have completed one year of postgraduate study in the same discipline, including courses in research methods.

**Entry requirements**
(180 points)
If you are completing the Bachelor of Property at the University of Auckland, you will need a GPA of 5.0 or higher in the courses taken for Stage III of the degree. Otherwise, you will need a bachelors degree in a property-related discipline from a recognised university or learning institution with a grade point equivalent GPE of at least 5.

**Course content**
- 15 points: PROPERTY 701
- 75 points from PROPERTY 713–786
- 30 points: PROPERTY 789 Dissertation

**Entry requirements**
If you are completing the Bachelor of Property at the University of Auckland, you will need a GPA of 5.0 or higher in the courses taken for Stage III of the degree. Otherwise, you will need a bachelors degree in a property-related discipline from a recognised university or learning institution with a grade point equivalent (GPE) of at least 5.

**Programme structure**
The programme consists of a combination of taught courses and a dissertation to be completed within one year of full-time study or two years of part-time study.

**Course content**
- 15 points: PROPERTY 701
- 75 points from PROPERTY 713–786
- 30 points: PROPERTY 789 Dissertation

**Further study options**
- Master of Property
- Doctor of Philosophy (PhD)

**Guaranteed scholarships**
The University offers guaranteed scholarships to high-achieving domestic research students who meet grade point average (GPA) thresholds from their qualifying programme. All you need to do is apply for admission and the University will automatically consider your eligibility for a scholarship. See page 20 for more.

*For 120-point MProp only.*
“My research is in the healthcare sector – I am studying processes and challenges in the Middlemore Hospital emergency department. This practical industry research connects me with people, allowing me to learn and help them better.”

“When I was thinking about where to do my PhD, New Zealand seemed like a country with a lot of challenging research opportunities. I looked for universities that were well-regarded globally, and the Business School’s high position on the Times Higher Education Rankings led me to apply.

“My background is in supply chain management and coordination, operations research and management. Dr Valery Pavlov from the Information Systems and Operations Management department helped me through the application process and became my supervisor. He’s very involved and a good leader, supporting and guiding me through my PhD.

“I really like the structure of the PhD programme at the Business School, everything is clearly laid out and planned from beginning to end. I have a great relationship with my supervisor who helps me to navigate my research and know what I need to do and where I need to be.”

Neda Pourreza is from Iran and working towards a PhD in Operations and Supply Chain Management.
Doctor of Philosophy (PhD)

The Doctor of Philosophy (PhD) is an advanced degree awarded for original contribution to research in a student’s chosen discipline, with the findings presented in a thesis.

The decision to commit to doctoral studies is a significant one. At the Business School, the minimum length of a PhD is three years. If you are considering embarking on this journey, you need to be interested in a specific topic or area, know that you enjoy working independently and as part of a bigger intellectual community, and be self-motivated and disciplined. The rewards, however, are many.

You will have the opportunity to challenge yourself like never before, be encouraged to indulge your curiosity, improve your critical understanding, increase your confidence, become an excellent communicator, and ultimately achieve a difficult goal.

Here at the Business School you will become a member of a strong cohort of academics and senior students, dedicated to helping you develop as a researcher, professional and individual. The quality of the PhD programme is reflected not just by its outstanding scholarship, but also by its pastoral care for students who also enjoy social events, workshops, retreats and conferences. The PhD is directed by an appointed supervisor, co-supervisor and possibly an advisory committee. It can be completed within three to four years of full-time study or on a part-time basis.

The degree provides a qualification for students wishing to pursue an academic or research career and is offered in all departments of the University of Auckland Business School.

FindaThesis

Find doctoral and masters research opportunities at the University on FindaThesis. Whether you’re searching by area of interest or looking for a specific project, this online database provides detailed information about available projects, potential supervisors and more.

You can also browse the Business School’s staff directory to find potential supervisors who research in your area of interest.

Eligibility

- An MCom from a New Zealand university, with first class or second class (division 1) honours. If you have overseas qualifications from a recognised university, you will need a masters-level qualification in commerce with a grade point equivalent (GPE) of at least 5.5.
- You may also gain entry to the PhD if you have a BCom(Hons) from a New Zealand university, with first class honours.
- You will not be able to gain entry to the PhD on the basis of an MBA unless you can demonstrate an ability to carry out independent research and you have already completed a significant research project, dissertation or thesis, at university.

Application process

- To be considered for a doctoral programme, you are required to complete an online Application for Admission.
- Decide on, and clarify as much as possible, your potential research topic or area of research. You do not need to find a supervisor before you apply – the Application for Admission is designed to help us to find a supervisor if you are eligible.
- Have electronic copies of the following ready: relevant academic transcripts; Statement of Research Intent; if English is not your first language, any approved English language test scores from the last two years; CV or résumé.
- You may be asked to supply your research dissertation/thesis from your qualifying degree and/or relevant refereed publications.
- Arrange for two referees to support your doctoral application. Doctoral referee reports must be submitted directly from your referees.

Doctoral workshops and resources

The University offers a comprehensive range of workshops, programmes, development opportunities and online resources to enhance your research skills, academic skills and employability. Includes academic leadership and English Language Enrichment.

Publication awards, conference funding and scholarships

Research publication awards are available to encourage doctoral students to submit and publish a paper in a refereed journal. PhD conference funding is also available to assist students to present at reputable conferences. University of Auckland Doctoral Scholarships are awarded to high achieving domestic and international students. For more information on scholarships, see page 20.
Professional programmes

Our programmes are flexibly designed to suit the needs of working professionals, from new graduates to the highly experienced. Course delivery is quarter-based, with many classes scheduled in the evenings, to allow you to study around your work commitments.

Business Masters
These 15 and 18-month full-time professional masters programmes each ensure you add value to your existing qualification and gain the skills, abilities and attitudes that are essential for advancing your career in business. Learning in small groups that simulate the dynamics of a workplace environment, you will engage in case-based workshops and experiential learning to help prepare you for a career in the global business market.

- Master of Management (MMgt)
- Master of Professional Accounting (MProfAccctg)
- Master of International Business (MIntBus)
- Master of Marketing (MMktg)
- Master of Human Resource Management (MHRM)

www.businessmasters.auckland.ac.nz

Master of Business Administration (MBA)
The MBA is a life-changing experience, designed for working mid- to senior-level executives and entrepreneurs. The programme includes an international study trip, a substantial research project and collaboration on real-time business projects.

www.auckland.ac.nz/mba

Postgraduate Diploma in Business (PGDipBus) – Māori Development
This programme is designed to build on the knowledge and skills of Māori leaders, executives, entrepreneurs, business managers and administrators who are engaged in Māori Business Development. The two-year programme is delivered as a blend of online and on-campus learning in Tāmaki Makaurau, Te Tai Tokerau and Te Tai Rāwhiti.

www.auckland.ac.nz/pgdipbus

New programmes for 2021

Master of Business Analytics (MBusAn)
- 180 points (taught)
- Full-time: 15 months

Grow the knowledge and skills needed to get work-ready for business analyst, analytical consultancy and management roles locally and globally. This practice-focused programme will equip students from business, engineering or related backgrounds with a strong portfolio of professional skills that will enable them to communicate effectively to a non-technical audience through the use of data visualisation tools and storytelling. You will have the opportunity to engage in an industry-based project that will provide experience in responding to the challenges of working in a live business context with real data.

Also available: Postgraduate Certificate in Business Analytics (PGCertBusAn) (60 points).

www.auckland.ac.nz/mbusan

Master of Business Development (MBusDev)
- 120 or 180 points (taught)
- Part-time: 12 or 18 months

This masters is for graduates with at least three years’ work experience who are looking to advance their career. The MBusDev is designed to give you the knowledge, skills and networks to achieve your career potential. Three specialisations are available, with a focus on Business Growth, Innovation and Product Management, or Technology Commercialisation. This flexible masters programme is designed to fit around your work and personal commitments, and is offered in a blend of online and optional on-campus learning.

Also available: Postgraduate Certificate in Business Development (PGCertBusDev) (60 points).

www.auckland.ac.nz/mbusdev

Master of Business Management (MBM)
- 120 or 180 points (taught)
- Part-time: 12 or 18 months

Develop advanced knowledge, skills and understanding in business management and marketing to enhance your employability and career progression. Offered in two specialisations: Digital Marketing or Strategic Management, this practitioner-focused masters will equip you with the capabilities to enter or progress business management careers in local and international business.

Also available: Postgraduate Certificate in Business Management (PGCertBM) (60 points).

www.auckland.ac.nz/mbm

Postgraduate Diploma in Information Governance (PGDipInfoGov)
- 120 points (taught)
- Part-time: 12 months (4 quarters)

There is an increasing industry demand globally for information governance roles such as data privacy officers and data protection professionals. Designed for new graduates as well as working professionals from a range of disciplines, this programme enables you to acquire a platform of knowledge and skills that will equip you for entry-level and junior management roles related to information governance.

Delivered through Auckland Online (www.online.auckland.ac.nz).

Also available: Postgraduate Certificate in Information Governance (PGCertInfoGov) (60 points).

www.auckland.ac.nz/pgdipinfoGov

Master of Supply Chain Management (MSCM)
- 180 points (taught)
- Full-time: 15 months (5 quarters)

Advance your career in supply chain management through a specialised programme which brings together practical industry knowledge with essential skills. Explore the issues related to global operations management, new technology and disruption, and human aspects of supply chain management and be well equipped to pursue a career in supply chain management and related fields.

Also available: Postgraduate Certificate in Supply Chain Management (PGCertSCM) (60 points).

www.auckland.ac.nz/mscm

www.auckland.ac.nz/pgcertscm

www.auckland.ac.nz/pgcertbm

www.auckland.ac.nz/pgdipbus
Postgraduate student support, resources and events

As a postgraduate student you will have access to the University’s research facilities, extensive library resources and dedicated study spaces. You will also be invited to academic and social events run by the Business School and the wider university.

Libraries and Learning Services
Libraries and Learning Services provide support to all our taught and research postgraduates. They offer a variety of workshops and one-on-one tutorials to advise you about essays and theses, data analysis, presentation skills and research development.

Business Information Centre
All Business School staff and postgraduates can visit the Business Information Centre for support with teaching, learning and research activities. Specialists offer research consultations and in-depth database assistance. You can use the library’s collection of electronic and print resources, look through archives of New Zealand company annual reports and search through financial and business databases.

Study spaces
There are dedicated study spaces for postgraduate students with computers, printers and WiFi on levels 2 and 4 of the Business School. There are break out rooms available to book for group study.

Postgraduate Lounge
The light and airy Postgraduate Lounge with bench-top, table and lounge meeting spaces, kitchenette facilities and plasma screens is also available for relaxing between lectures and studying. Doctoral student spaces have panoramic views of the harbour and the Auckland Domain.

Postgraduate Students’ Association (PGSA)
The PGSA aims to make postgraduate life on campus more enriching and acts as the voice to promote students’ interests within the University and the community. The PGSA’s volunteer board hosts social and academic events, sends out a regular newsletter and acts as a representative on various boards and committees at the University. Membership is free and entitles you to various discounts. For membership details see www.pgsa.org.nz

PhD Writing Retreat
As a doctoral student in your post-provisional year you can apply to attend the three-day PhD Writing Retreat, which is tailored for those aiming to complete a chapter of research or an article for publication. You will receive helpful tips on publishing and collaborating with other scholars, have a writing sample analysed, and receive individual feedback in one-on-one sessions. The retreat finishes with a thesis competition and a quiz night.

Doctoral morning tea
All doctoral candidates at the University of Auckland are invited to meet and mingle in a relaxed environment each month. You can keep up-to-date on what’s happening and listen to informative guest speakers present on topics relevant to the life of a doctoral candidate.

Three Minute Thesis Competition
The ultimate elevator pitch, the Three Minute Thesis (3MT) Competition challenges you to explain the gist of your thesis in just three minutes with one single PowerPoint slide. The University of Auckland selects two winners - one doctoral and one masters. The doctoral winner will participate at The University of Queensland in the Asia-Pacific final, and the masters winner will compete in the 3MT Masters Inter-University Challenge at a New Zealand university.

Business School events
The Business School offers a number of postgraduate events throughout the year, including conferences, seminars and workshops, and a number of informal fun events that give our postgraduate cohort a chance to network and enjoy themselves.
Support for international students

As an international postgraduate student, you will have access to the general support services the University of Auckland offers to its students. In addition, there are specialist support services to help you adjust to life in New Zealand and enjoy your studies in Auckland.

Airport meet and greet
The International Office provides a free airport transfer service for all new international students arriving to Auckland. This is a great way to avoid the stress of finding your own way to your accommodation. You will be met and given information to help you settle in to life in Auckland. A link for this service is included in your Offer of Admission email.

Orientation
An Orientation programme for new international students is held in Semester One and Two. This is designed to welcome you and give you all the information you need about the University and living in Auckland. In addition, there is a Business School Orientation for all new students at the start of Semester One and Two. You’ll learn important information about studying at the University and have the opportunity to meet new people and make friends at a range of social and cultural activities. The Business School also provides an Orientation for Business Masters students in Quarter Two and Four.

English language support
If English is not your first language, you will be required to provide proof of your English language proficiency to be accepted for postgraduate study. The University provides plenty of support to help you further develop your academic English skills during your studies. DELNA (Diagnostic English Language Needs Assessment) is a free service that determines the level of English language support you will need to succeed in your studies.

www.delna.auckland.ac.nz

Free services to improve your academic English skills, including language learning materials and help with academic writing, listening skills and pronunciation, are provided by English Language Enrichment.

www.library.auckland.ac.nz/ele/

Spirituality
Students of all religious and cultural beliefs are welcome at the University of Auckland, and we offer interdenominational pastoral care and spiritual guidance. Places of worship available on campus include a Christian chapel and Muslim prayer room. Nearby there are numerous churches, as well as a Hindu temple, a synagogue and a mosque.

www.auckland.ac.nz/spiritual
Living in Auckland

Auckland is New Zealand’s largest city and the country’s commercial hub, with a population of approximately 1.5 million people. It is rated the third most liveable city in the world on the Mercer’s Quality of Living Survey (2019).

Location
Auckland sits between two harbours and is often referred to as the “City of Sails” due to Aucklanders’ love of boating and the sea. Its unique geographic position means you can live in a large city with great cafés, restaurants and bars, excellent theatres, galleries and museums and terrific shopping and still be close to stunning beaches and nature walks.

A clean, safe place
Auckland is rated the third most liveable city in the world on the global Mercer’s Quality of Living Survey (2019), evaluated on factors such as personal safety, environment, education, transportation and health.

Vibrant campus life
Studying at the bustling City Campus, you can catch up with friends between classes in more than 15 cafés and bars on campus, relax in Albert Park or soak up the vibrant atmosphere at free music and entertainment events in the quad. A wide array of cultural, academic and social clubs are available for students and the Recreation Centre offers facilities for gym workouts, group fitness and yoga. The University also has many recreational clubs such as badminton, rugby, netball, canoeing, tramping and snow sports. The campus has several shops, a medical clinic, pharmacy, bank, post shop and travel agency.

Living costs
Our website has comprehensive information about the costs of living in Auckland, including accommodation, food and transport. International student support staff can assist you with budgeting if you need assistance.
For more information visit www.auckland.ac.nz/cost-of-living

Weather
Auckland is located at the top of the North Island and has mild winters and warm summers. Temperatures range from a daytime average of 1.5°C to 24°C in summer (December to March) to 8°C to 15°C in winter (June to August).

Accommodation
The University of Auckland provides quality student accommodation, conveniently located close to our Auckland campuses. Choose either a catered hall of residence or a semi- or self-catered apartment. Our residences provide a safe, comfortable and fun place to live, with excellent study and living facilities and are a great way to make friends with people from around the world.
Many students prefer to live in private accommodation, and the University Accommodation Solutions team can help you explore options to suit your needs, whether you are moving to Auckland by yourself or with a partner or family.
For more information visit www.accommodation.auckland.ac.nz
Scholarships and grants

All postgraduate students are encouraged to apply for a scholarship. The University of Auckland has a range of postgraduate scholarships, awards and bursaries.

Guaranteed postgraduate scholarships
The University offers guaranteed scholarships to high-achieving domestic research students who meet grade point average (GPA) thresholds from their qualifying programme. All you need to do is apply for admission and the University will automatically consider your eligibility for a scholarship.

- University of Auckland Research Masters Scholarships
- University of Auckland Postgraduate Honours/PG Diploma Scholarships
- University of Auckland Māori Postgraduate Scholarships
- University of Auckland Pacific Postgraduate Scholarships

University of Auckland Doctoral Scholarships
Each year 200 scholarships are awarded to high-achieving doctoral candidates applying for admission to an approved doctoral programme at the University of Auckland. New doctoral applicants with a GPA of 8.0 or above, from their most recent qualifying programme, will be guaranteed a scholarship provided the qualifying programme was completed at a New Zealand university. The University of Auckland Doctoral Scholarships are also open to all high-achieving international students applying for a PhD at the University of Auckland. Students can be considered for a University of Auckland Doctoral Scholarship only at the time of application for a place in the programme.

Barry Spicer and Owen G Glenn PhD Scholarship
This scholarship was established to fund PhD students at the Business School who intend to undertake research on a topic that has the potential to impact business and business development in New Zealand or internationally. The scholarship was established in 2008 and is funded by a donation from Sir Owen Glenn to recognise the period of Barry Spicer’s deanship of the Business School.

The University of Auckland Universitas 21 Doctoral Student Mobility Scholarships
These scholarships were established in 2007 to support University of Auckland doctoral students who wish to undertake short-term visits and placements at other Universitas 21 institutions. Up to ten scholarships are awarded each year. For more information about postgraduate scholarships, visit www.auckland.ac.nz/scholarships

Postgraduate research grants
Postgraduate research grants are available to assist PhD students (up to $2500), and masters and honours students (up to $1500) with the research component of their programmes. These grants typically fund research costs involved in data collection and travel associated with research.

“Being awarded University of Auckland and CAANZ scholarships took the financial pressure off me and also allowed me to maintain a good work-life balance.”

“When I first came to the University, I didn’t know many people. However, I soon connected with my peers and made some life-long friends, which was especially true for my honours year. I also enjoyed having the opportunity to be an Accounting 102 tutor during my honours year. My dissertation supervisor, who is now my thesis supervisor, also made my experience enjoyable and strongly influenced my choice to return to study my masters. The scholarships also made this choice easier.”

Hannah Trotman completed a Bachelor of Commerce (Honours) and is currently studying towards a Master of Commerce. She was awarded a University of Auckland Postgraduate Honours/PG Diploma Scholarship, and a Chartered Accountants Australia and New Zealand (CA ANZ) BCom (Hons) Scholarship.
How to apply

Step 1: Application
To apply for a place in the programme you need to complete an online application at applytostudy.auckland.ac.nz. If you are applying for the first time, you will need to sign up for a new account. There is no application fee. You will receive an email acknowledging receipt of your application. If requested, you will need to submit supporting documents.

Step 2: Admission
Your application will be assessed and if you are successful, we will email you an offer of place. When you have accepted a firm offer or have met the requirements of a conditional offer you can enrol in your courses. www.auckland.ac.nz/pgenrolment

Step 3: Apply for a visa (international students only)
You will need to apply for a student visa before you can study in the programme. To apply for a visa, you will need a current passport, your offer of admission letter, fees receipt and evidence of funds to support yourself in New Zealand. You do not need to have enrolled in courses before you pay your tuition fees. You should arrange the payment of your fees based on the fees estimate stated in your offer letter. Fees can be paid in instalments, however you must meet the requirements for your student visa, which may vary depending on your country of origin.

Once you have paid the fees, you can generate a statement through Student Services Online. This document can be used to support your visa application.

Immigration New Zealand provides specific details of all the required documentation for your visa application.

For more information please visit www.auckland.ac.nz/is-visas

Step 4: Enrol in your courses
All students who are eligible to enrol will be sent an email with instructions on how to enrol in courses using Student Services Online at www.auckland.ac.nz/sso

Key dates

Closing dates for applications to 2021 postgraduate programmes

Bachelor of Commerce (Honours)
Bachelor of Property (Honours)
- Semester One: 8 December 2020
- Semester Two: 4 July 2021¹

Master of Commerce
Master of Property
- Semester One: 8 December 2020
- Semester Two: 4 July 2021¹
- Late Year: 1 December 2020¹

Master of Business Analytics
Master of Business Development⁴
Master of International Business
Master of Management
Master of Marketing
Master of Professional Accounting
Master of Human Resource Management
Master of Supply Chain Management
- Quarter Two 2021 intake:
  - International applicants must apply by 1 February 2021
  - Domestic applicants must apply by 1 March 2021
- Quarter Four intake:
  - International applicants must apply by 1 July 2021
  - Domestic applicants must apply by 1 August 2021

Master of Business Administration (MBA)⁴
- Quarter Two 2021 intake: 1 February 2021
- Quarter Four 2021 intake: 1 July 2021

Master of Business Management⁴
Postgraduate Diploma in Information Governance⁴
- Quarter Two 2021 intake: 1 March 2021
- Quarter Four 2021 intake: 1 August 2021

Postgraduate Diploma in Business in Māori Development⁴
- Quarter Two intake: 1 February 2021

Doctor of Philosophy (PhD)
Applications can be made at any time.

¹ Semester Two start may not be available for all disciplines in BCom(Hons).
² Semester Two start may not be available for all disciplines in MCom.
³ For 120-point programmes only.
⁴ Not available to international students.
Frequently asked questions

Find out answers to commonly asked questions about the postgraduate programmes at the University of Auckland Business School.

**Is the Bachelor of Commerce (Honours) a postgraduate degree or an undergraduate degree?**

It’s a postgraduate qualification comprising postgraduate courses and a research dissertation. To be eligible for entry, you must have completed a Bachelor of Commerce or equivalent.

**I don’t have a major in the subject I want to do a research programme in. Can I do a bridging programme?**

The Graduate Diploma of Commerce allows graduates to supplement their undergraduate degree and can act as a bridging programme to postgraduate study. It allows you to meet the major requirements for a subject that was not included in your BCom.

**I don’t have a business degree. What programme could I apply for?**

Consider applying for one of the professional Business Masters programmes, designed for business and non-business graduates to gain professional skills before entering the workplace. If you have several years’ work experience, consider applying for a Postgraduate Diploma in Business or an MBA.

**Can I apply for a postgraduate degree while I am still finishing my undergraduate degree?**

Yes. If you apply for a postgraduate programme and you are still completing your undergraduate programme, you may receive a conditional offer of place. This means that you will have a place in the programme, subject to meeting the conditions listed on your offer. Common conditions are completion of undergraduate degree, attainment of certain grades, or the completion of a required course.

**Do I need to find a supervisor before applying for Hons, MCom or a PhD?**

No. After you apply we will assess your research potential and, if appropriate, match your interest with an academic staff member.

**I have been accepted for the Master of Professional Accounting but now I want to change to the Master of Commerce. Can I switch?**

If you change your mind about the programme you want to study, you will be assessed for your eligibility for the new programme. You will need to make a new application for your preferred programme. You are not required to withdraw your previous application in order to be considered for the new programme.

**Do I need to provide academic references if I am applying for a PhD?**

Yes, you need to arrange for two referees to support your doctoral application. They will each need to provide us with a doctoral referee report before we can make a final decision about your application. Your referees should be academic staff, who can comment on your research experience and capability. One referee should be your prior thesis supervisor.

**Will I be required to do coursework as part of my PhD?**

Normally, no. However, you may be asked to undertake a limited amount of coursework in your first (provisional) year if your supervisors think you might benefit. Any courses you pass will not be credited towards your degree.

**How can I find a possible research topic for my PhD?**


**Does the Business School provide additional funding to support me through my PhD?**

Yes, you may be able to apply for one of the following:

- Doctoral Publication Awards are available to encourage doctoral students to submit and publish a paper in a refereed journal.
- Doctoral Research Grants are available to support PhD students with funding for their primary research in their post-provisional year.
- A PhD Conference Fund is available to assist students to present at reputable conferences.

**Are there any work opportunities while I am studying my PhD?**

PHD students may be able to work as graduate teaching assistants (GTAs).

**I am working full-time and want to do my PhD part-time. Is this possible?**

It is possible to do your PhD on a part-time basis. Part-time students are expected to spend at least 1.5 hours a week on their research. You will also need to attend regular meetings with your supervisory team. It is strongly recommended that candidates do not overload themselves with work commitments as the PhD programme must be completed within eight years of registration. You can discuss your options with a Student Academic Adviser or your supervisor to ensure that you balance your workload realistically.
New Zealand citizens or permanent residents contact:

Business Student Centre
The University of Auckland Business School
Level 1, Sir Owen G Glenn Building
12 Grafton Road, Auckland 1142, New Zealand
Phone: 923 5022 (within Auckland)
Phone: 0800 61 62 65 (outside Auckland)
Email: postgrad-com@auckland.ac.nz
www.postgraduate.business.auckland.ac.nz

International students contact:

International Office
Alfred Nathan House
24 Princes Street
Auckland 1142
New Zealand
Phone: +64 9 373 7513 (overseas)
Questions: www.askauckland.ac.nz
Email: int-questions@auckland.ac.nz
www.international.auckland.ac.nz